# Google Business Profile (formally Google My Business)

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We exist to train, educate, and support entrepreneurs of both new (pre-venture) and established small businesses. Positioned within the nationwide network of SBDCs, we offer resources, key connections at the state and national level, workshops, and online and in-person support that equips us to help Ocean State entrepreneurs reach the next level of growth.







# Who is This For?

Google My Business is now called Google Business Profile

This FREE Google listing allows customers who are searching for your product or service to find you on Google Search and Google Maps.

Through your Business Profile helps you can:

Increase your visibility on Google

Gain credibility with reviews

Control your business information such as hours, location, offerings and service areas



#### Rhode Island Small Business Development Center

Supporting entrepreneurship for four decades. Over 40 wonderful years, we've been privileged to serve  $\bf Rhode$  Island entrepreneurs and help businesses launch and ...

#### **RISBDC Staff Bios**

Rhode Island Small Business Development Center Staff ...

#### Services

We exist to train, educate, and support entrepreneurs of both  $\dots$ 

#### Contact Us

The RISBDC employs a dedicated, experienced and ...

#### Resources

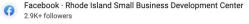
From practical to creative these short videos, links, readings and ...

More results from uri.edu »



#### Rhode Island Small Business Developent Center

For existing small businesses, RI SBDC offers no-cost, individual counseling that can address financial planning, business plan development, market research,  $\dots$ 



#### **Rhode Island Small Business Development Center**

 $\label{lem:Rhode Island Small Business Development Center, Kingston, Rhode Island. 2700 likes <math>\cdot$  6 talking about this  $\cdot$  3 were here. The RISBDC exists to create and...

\* ★ ★ ★ ★ Rating: 5 · 14 votes



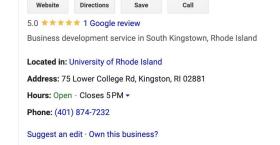
#### risbdc - Rhode Island Small Business Development Center

Support new and established small businesses with no-cost counseling and training https://www.risbdc.org/Events.aspx?&days=90.





### Rhode Island Small Business Development Center







Ask a question

Reviews from the web

5/5 Facebook · 14 votes

Reviews ① Write a review Add a photo
1 Google review

#### From Rhode Island Small Business Development ...

"The RISBDC exists to create and promote economic development throughout Rhode Island, one business at a time. Our relationship-based model provides support, information, resources, and education to help small businesses succeed. We service all... More

# Prerequisites

Google sends a physical postcard to verify that the business really exists — even if this business doesn't offer a location to service customers, you will need to provide an address where Google can send this postcard.

Another alternative is a video of your business.

# Your First Impression

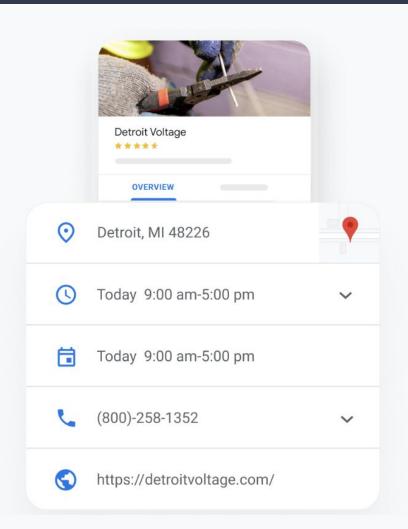
# Include Essential Information

Phone number

Operating hours

Health and safety measures

Website



## NAP

Local Shoe Company 123 Main Street SUITE 2 Providence, RI 02905 (401) 401-1234

Local Shoe Co 123 Main St STE 2 Providence, RI 02905 401- 401-1234

Local Shoe Company 123 Main Street #2 Providence, RI 02905 (401) 401-1234

# Share Photos

## Include:

A cover image

Logo

Photos of your space and/or products











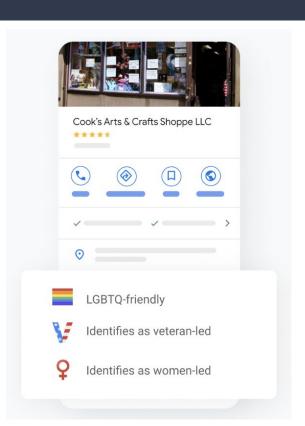
## Share Attributes

Black-owned

Women-owned

Veteran-owned,

LGBTQ+ friendly



# Show Your Offerings

Your Google Business profile helps customers helps customers find exactly what they need from you:

Product inventory

Online ordering

Bookings

Quotes, and more.

# Build Your Profile

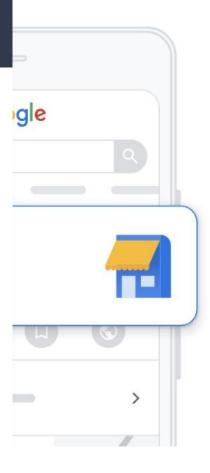
## Get Started

# Stand out on Google with a free Business Profile

Turn people who find you on Google Search and Maps into new customers with a free Business Profile for your storefront or service area. Personalize your profile with photos, offers, posts, and more.



https://www.google.com/business/



## Start building your Business Profile

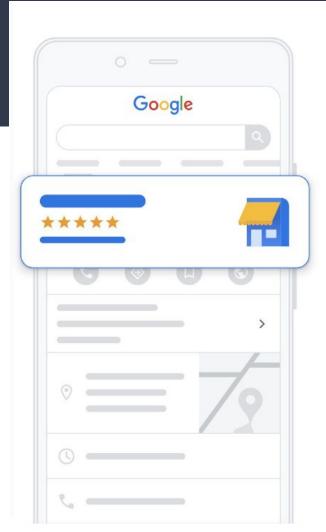
This will help you get discovered by customers on Google Search and Maps

Business name\*

Business category\*

You can change and add more later

By continuing, you're agreeing to these Terms of Service and Privacy Policy



## Start building your Business Profile

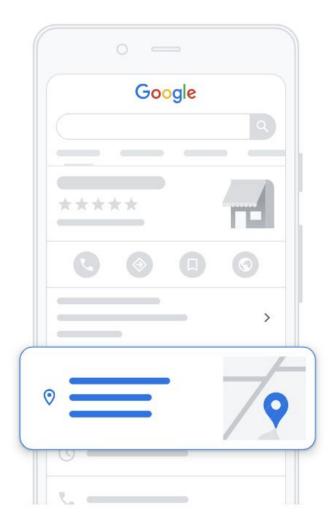
This will help you get discovered by customers on Google Search and Maps



You can change and add more later

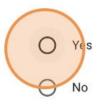
By continuing, you're agreeing to these Terms of Service and Privacy Policy



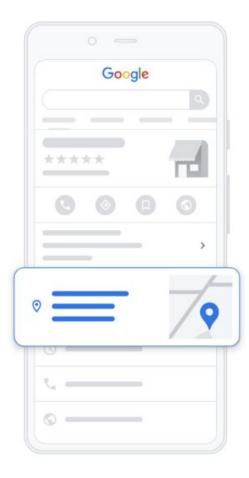


# Do you want to add a location customers can visit, like a store or office?

This location will show up on Google Maps and Search when customers are looking for your business

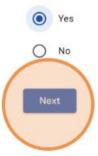


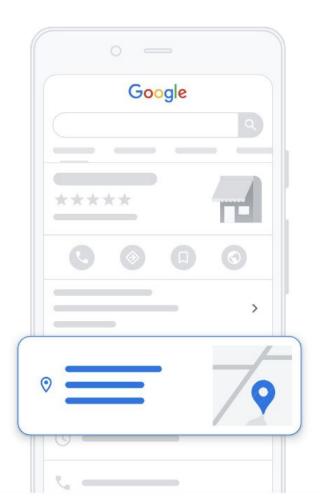




# Do you want to add a location customers can visit, like a store or office?

This location will show up on Google Maps and Search when customers are looking for your business



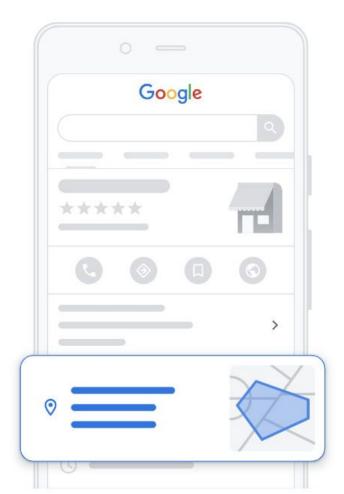


## Enter your business address

Add a location where customers can visit your business in person

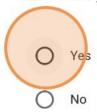
- Country / Region United States			-
Street address			•••
City			
State	•	ZIP code	

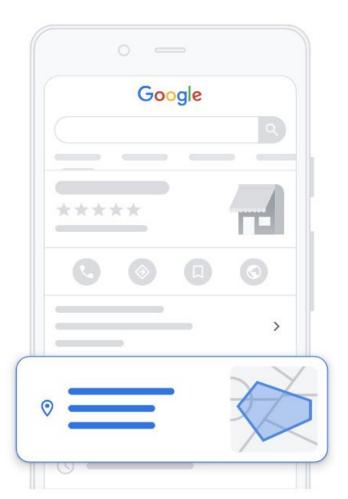




# Do you provide deliveries or home and office visits?

For example, if you visit or deliver to your customers, you can let them know where you are willing to go



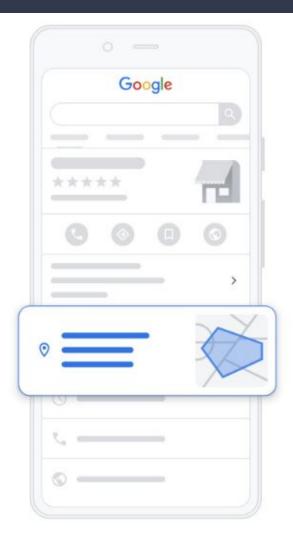


## Add the areas you serve (optional)

Add areas where your business provides deliveries or home and office visits. This will appear on your Business Profile.

Search and select areas

You can change and add more later



## Add the areas you serve (optional)

Add areas where your business provides deliveries or home and office visits. This will appear on your Business Profile.

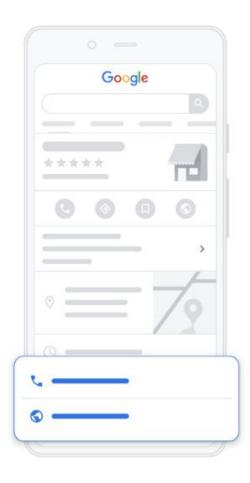
#### Search and select areas

Manhattan, New York

You can change and add more later

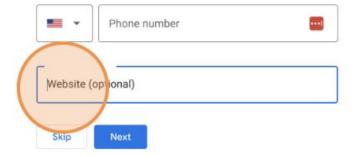
Dayville, Killingly, CT, USA X

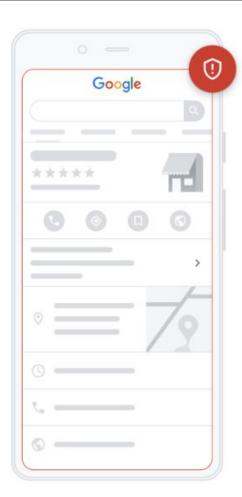




# What contact details do you want to show to customers?

Help customers get in touch by including this info on your listing





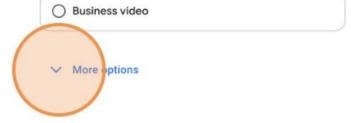
Verify

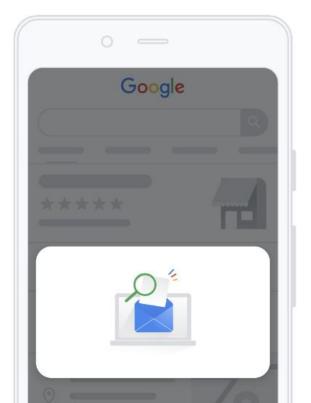
### Select a way to get verified

Google needs to verify that you manage this business. Learn more about verification



 Get a code sent to an email address on @fastfoodnotfried.com





Verify

## Enter your verification code

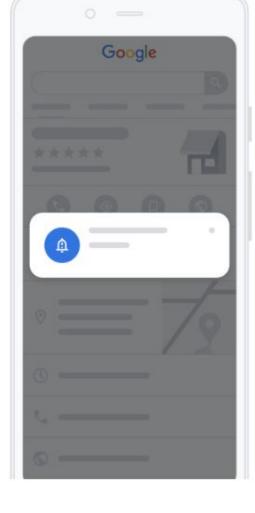
Enter the 5-digit verification code from the message sent to info@fastfoodnotfried.com



Verify

Having problems?

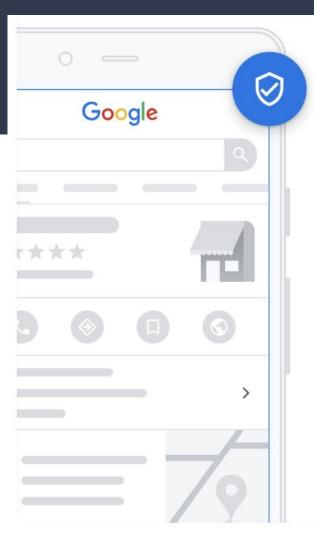
Resend code



#### Get updates about your business

Would you like alerts, notifications, or tips about ways to manage your business on Google?



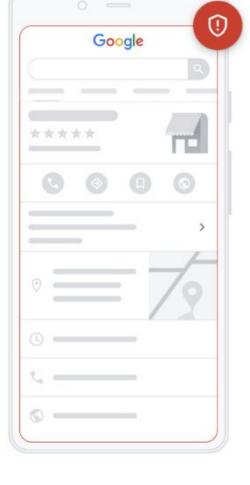


## You're now verified

You can reply to reviews, turn on chat and more



# **Unlisted Addresses**



# Please enter your mailing address to verify

The address you provide here will be hidden from the public. Post office boxes are not eligible.



Next

Verify Later

# Verification

## Post Card

## Google My Business

Hello from Google,

The verification code that The Surf Shack Hawaii requested from Google is below! Just follow the three steps below to finish verifying, and The Surf Shack Hawaii will be open for business on Google

### Steps to verify your business:

- 1 Visit google.com/verifymybusiness
- 2 Sign in to your Google account.
- 3 Enter your verification code and submit!

Your verification code:

75649

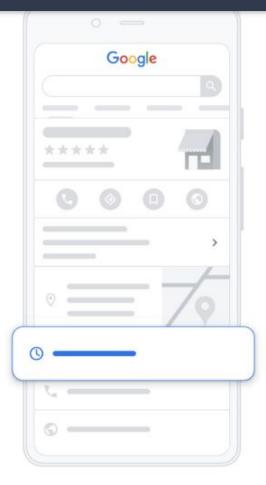
This code is unique to your business account and the particular listing you want to Please do not share this code with anyone else, and know that Google will never o your business and ask for your code.

## Video Verification

### Your video should meet these requirements:

- 1. Unedited, unique, and one continuous recording without breaks.
- 2. Show the location of your business. Capture the official street and number signs, nearby businesses, or the area around your business that shows your business is at the correct Google Maps location.
- 3. For businesses with a physical location, show evidence that your business exists. Capture the storefront, showroom, or business signage.
- 4. For service providers, record equipment or other items related to your business. Capture the products for sale, branded equipment, marketing materials, or tools you use to serve your customers.
- 5. Demonstrate proof of management. You can show that you're authorized to represent your business by recording employee-only items or areas. Record yourself opening a cash register, accessing a point-of-sale system, unlocking the staff room, kitchen, or storage room.

# **Customize Your Hours**

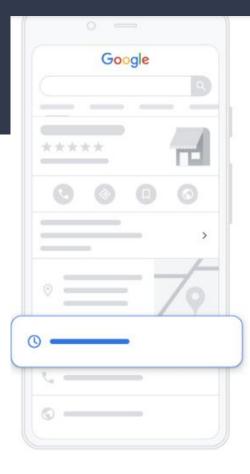


### Add business hours

Let customers know when you are open for business

#### Learn more

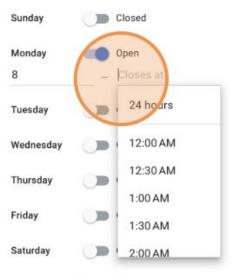




#### Add business hours

Let customers know when you are open for business

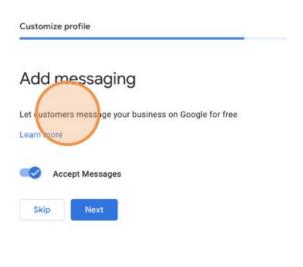
#### Learn more



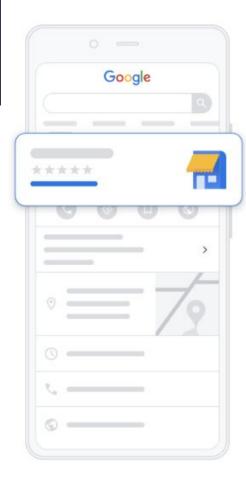
Skip

# Customize Profile







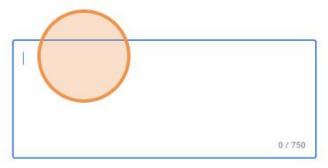


#### Customize profile

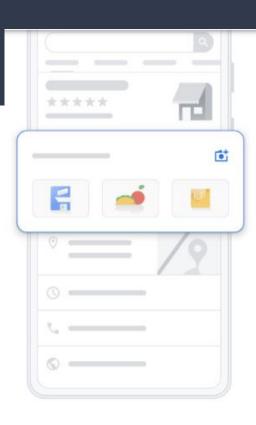
#### Add business description

Let customers learn more about your business by adding a description to your Business Profile on Search, Maps, and other Google services.

#### Learn more



Skip Next



#### Add photos of your business

Show off your products or services and let customers peek inside your business

Learn more

Drag photos here

ог

Select photos

Example





Your photos may appear on Search, Maps, and other Google services

Skip

### Optimize!!



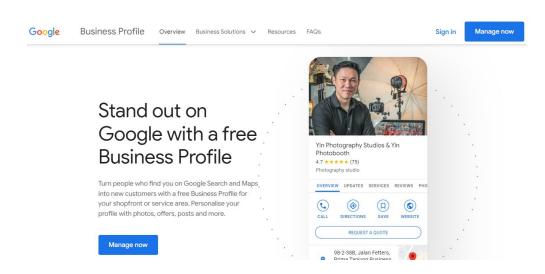
### Google Loves Optimization

An optimized Google Business Profile listing is a fundamental element of local SEO. It allows

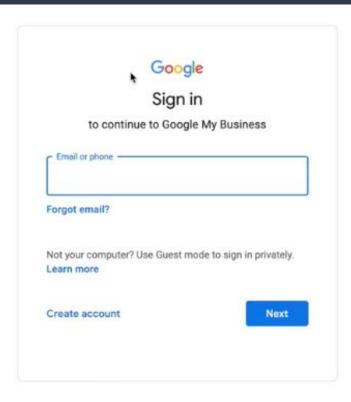
businesses with physical presence to acquire new customers through Google.

REMEMBER THE NAP RULE!!!

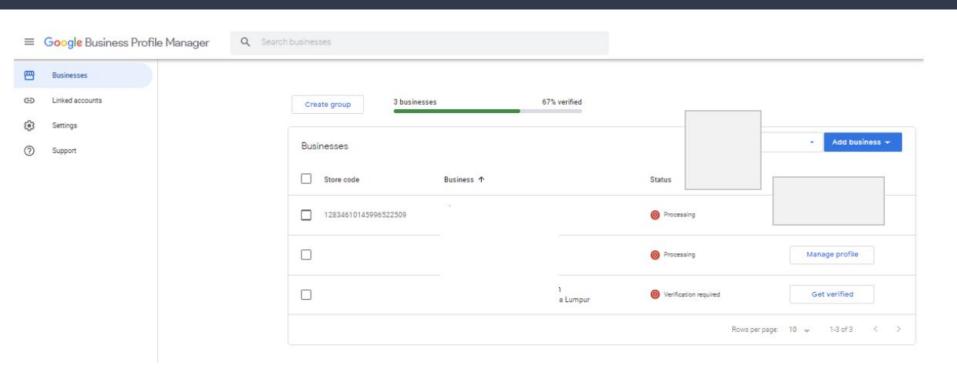
# Visit the Google Business Profile site and click "Manage now"



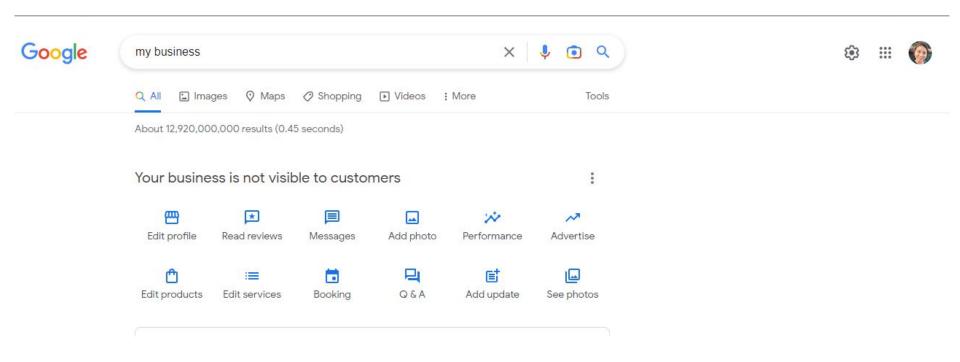
# Sign into the Google Account you use to manage this business



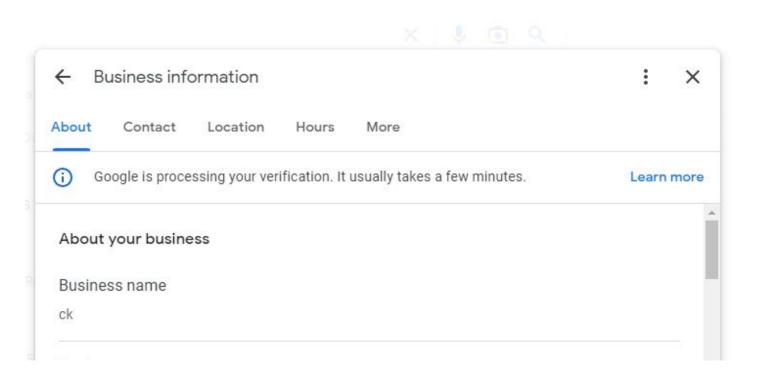
### Click the "Manage Profile"



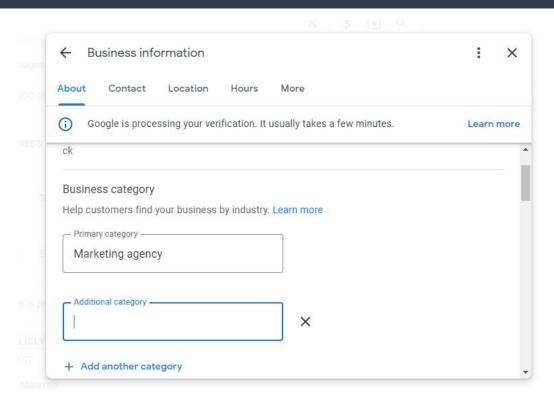
### Click on the "Edit profile"



## Under "About", make sure your business name is entered correctly.



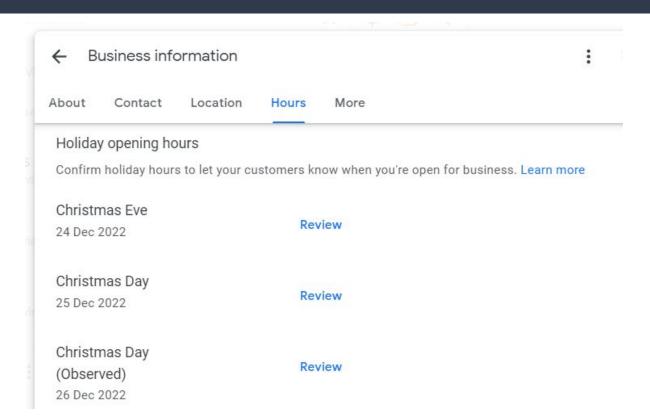
### Add Additional Categories



#### WARNING

Important: Don't attempt to stuff your listing with loosely related additional categories. You want to select only those that are super relevant to your business. If you select unrelated categories, it can result in a high bounce rate (from users searching for a product or service, viewing your listing, realizing you don't offer what they were looking for, and going back to the search results), which can end up hurting your search rankings.

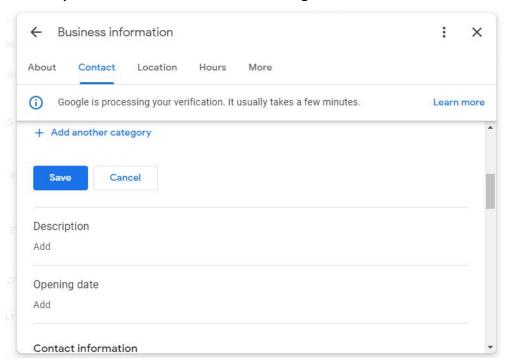
### Holiday Hours



### (Optional): Extras

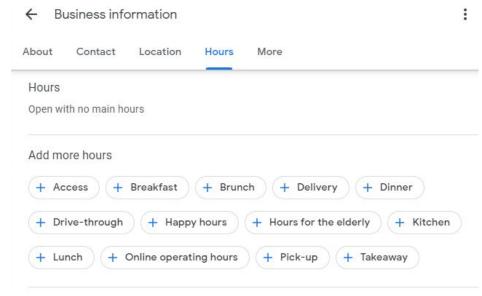
You can add business descriptions such as CEO messages or an About Us summary as well as the

opening date.

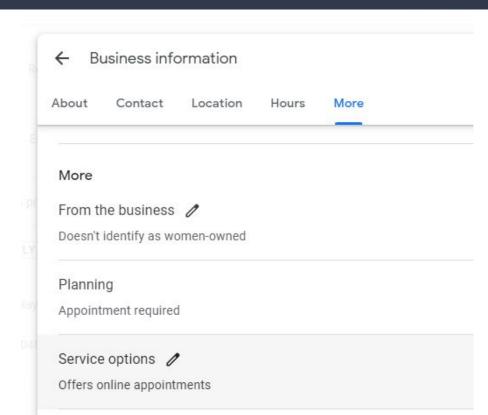


### (Optional): More Hours

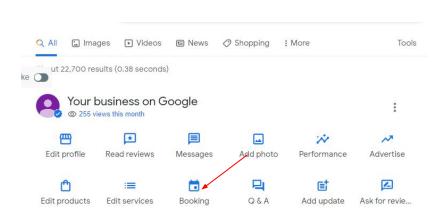
If you have specific services that have specific hours within opening times (e.g. delivery times, happy hour, etc), you can add "More hours". Select the special services or offer from the list. Define the day and hours for each of them.

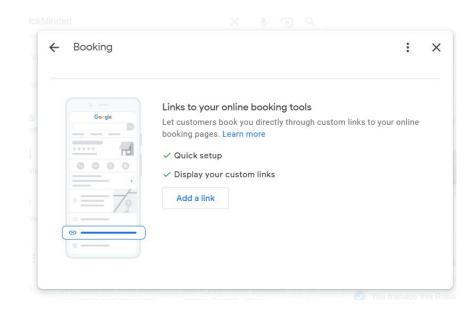


### (Optional): Service Options

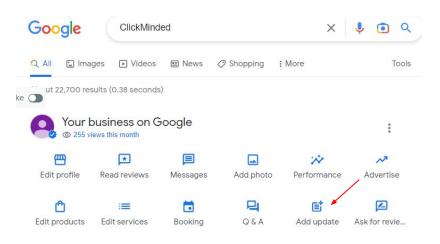


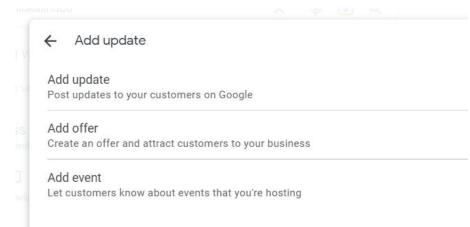
### (Optional): Online Booking



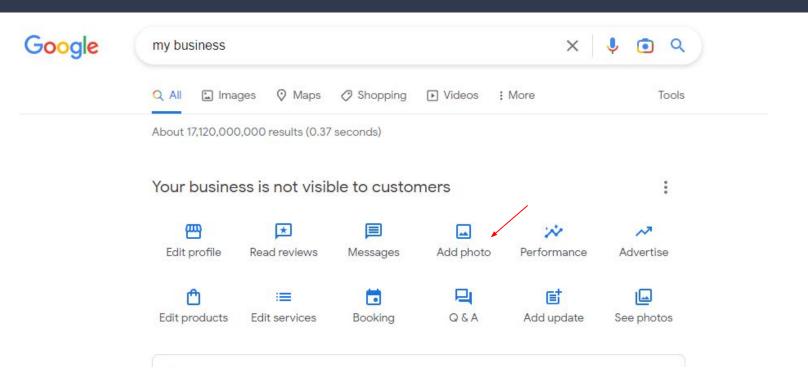


### Offers and Updates





#### Photos

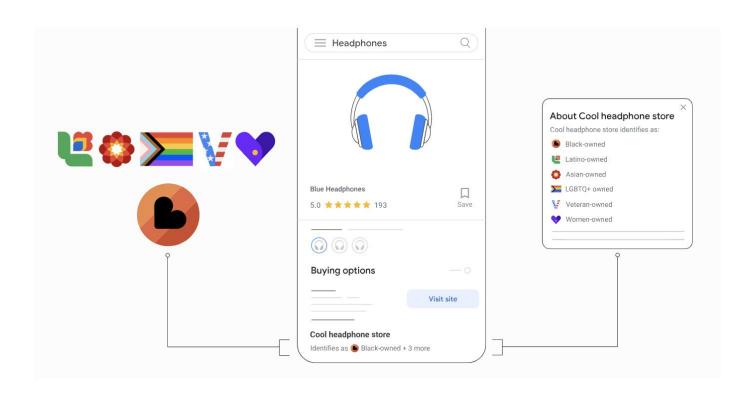


#### Photo Dimensions

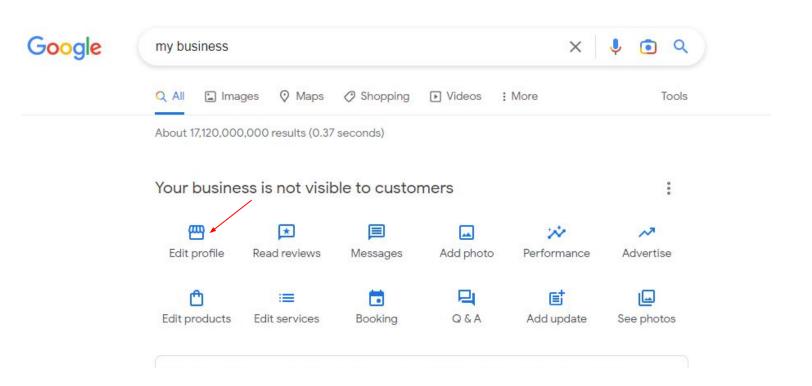
- 1. The recommended dimensions for all Google Business Profile images are 720px wide by 720px tall, between 10 KB and 5 MB, and in JPG or PNG formats.
- 2. Logo: this is the image that will be used when you post updates or reply to questions or reviews.
- 3. Cover: this is one of the most important photos because it will be featured prominently on your business profile page, search results, and Google Maps. Cover Images are 1024 x 576)
- 4. Product: include photos of the products that are for sale in your store
- 5. Interior: if relevant, you can include photos of the interior of your business (this is usually a great addition for businesses like restaurants, bars, cafes, coworking spaces, etc)
- 6. Exterior: if Google already has Street View images of the area where your business is located, this image will already be available. This helps users find or identify your business when they're nearby.
- 7. Other: you can also add other types of assets like videos, or photos of your team, showcasing the work.

#### MWBE and Veteran Owned

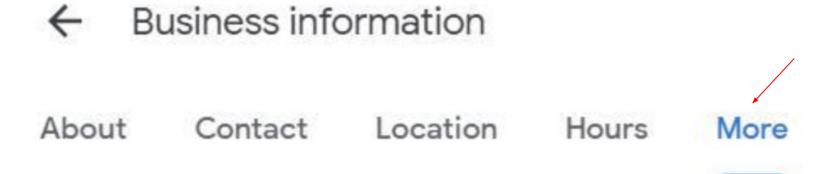
Asian-owned Black-owned LGBTQ+ owned Latino-owned Small business Veteran-owned Women-owned



#### Add Attributes



#### More





#### More

#### From the business

Let customers know more about your business by showing attributes on your Business Profile. These may appear publicly on Search, Maps, and other Google services. If you're not the owner, confirm with the owner before adding an attribute. Learn more

Identifies as Asian-owned	Yes	No
Identifies as Black-owned	Yes	No
Identifies as disabled-owned	Yes	No
Identifies as Indigenous-owned	Yes	No
Identifies as Latino-owned	Yes	No
Identifies as LGBTQ+ owned	Yes	No
Identifies as veteran-owned	Yes	No
Identifies as women-owned	Yes	No
Is a small business	✓ Yes	No

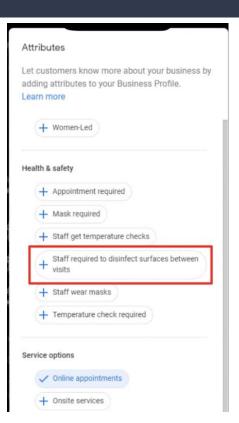
### Crowd | Accessibility | Planning | Language

Adults Only Kid Friendly Family Friendly

Wheelchair Friendly
Passenger Loading Area

Online Events Calendar Reservations Required

Languages Spoken



### Using Posts for SEO

#### Here is what a Google Post looks like:

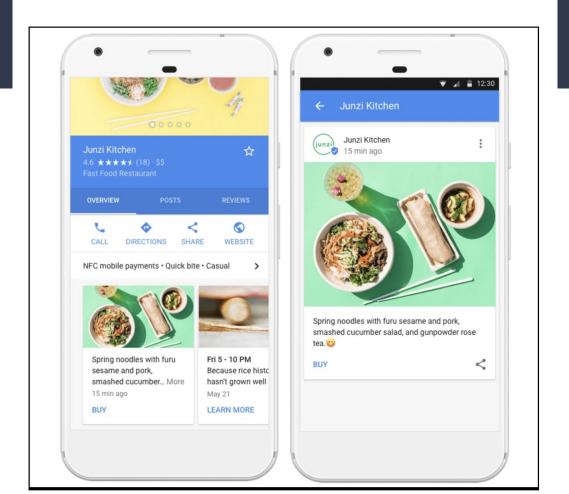


Image Source: Conductor

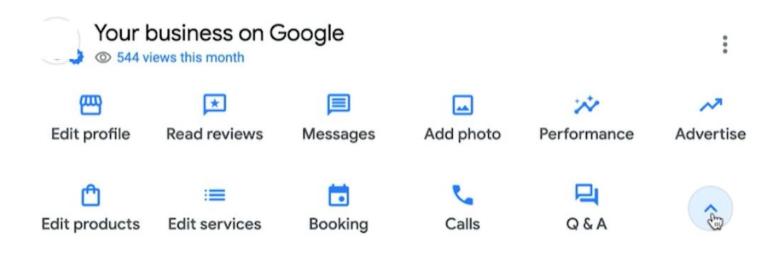
### Use Like a Blog

Share daily specials or current promotions that encourage new and existing customers to take advantage of your offers.

Promote events and tell customers about upcoming happenings at your location.

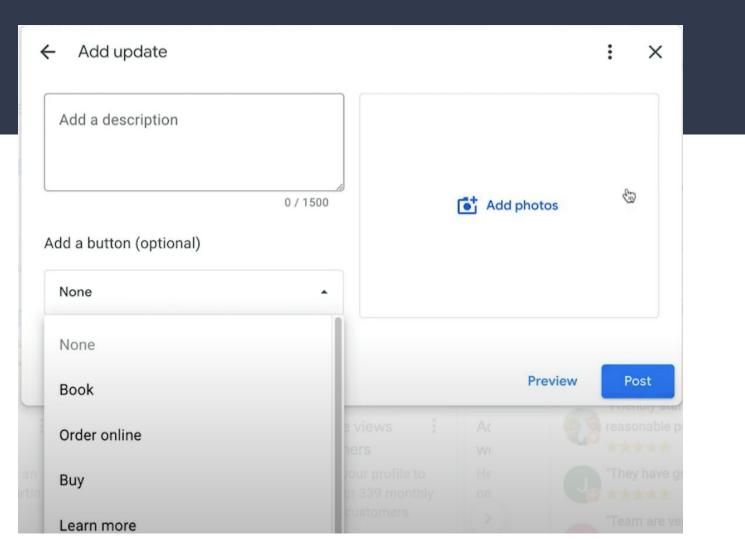
Showcase your top products and highlight new arrivals.

Choose one of the available options to connect with your customers directly from your Google listing: give them a one-click path to make a reservation, sign up for a newsletter, learn more about latest offers, or even buy a specific product from your website.

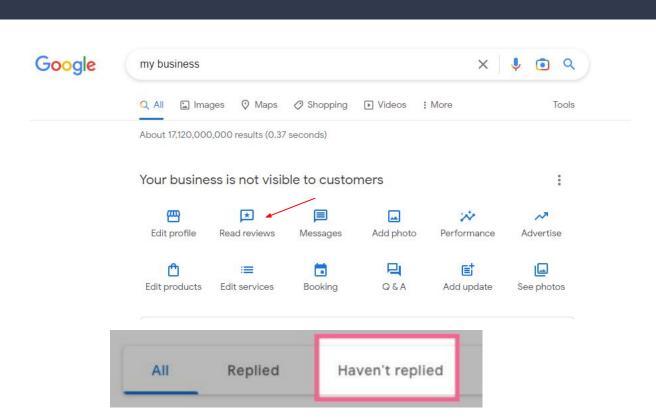


Add update

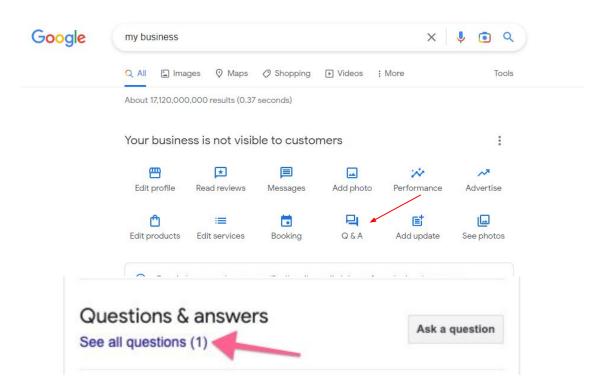
Ask for reviews



### Managing Reviews



### Questions and Answers



### Respond From the Right Account

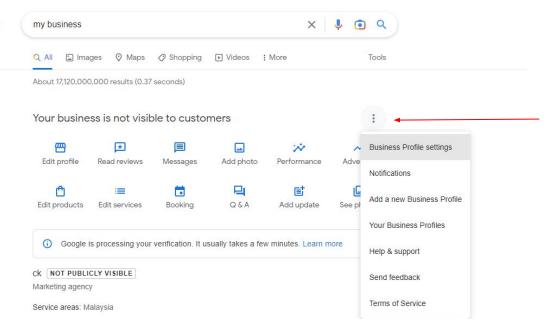


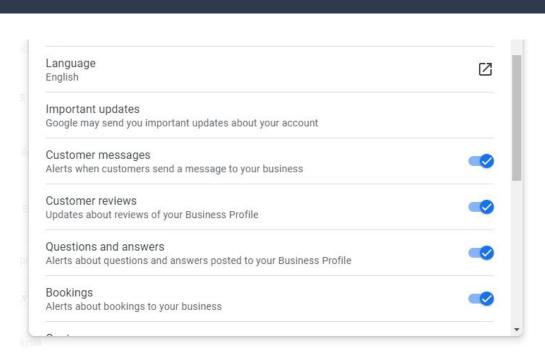
Your content will appear publicly in Google's services across the web with your profile name and photo. It must comply with Google's policies. Read more

POST

### Turn on Notifications







### Conclusion

Googles loves your information. The more you provide the happier it is.

Google offers a free Marketing kit (<a href="https://marketingkit.withgoogle.com/">https://marketingkit.withgoogle.com/</a>)
This link will only work AFTER you have your profile set up. This kit includes stickers, social posts, printable posters, and templates for a free create a custom video.

SEO + Userability

#### Resources:

<u>Google Business Profile</u>

<u>Google Business Profile for</u> <u>Restaurants</u>

Google Business Profile BOOKINGS

Google Business Profile Features

**Google Free Marketing Kit** 

<u>Google Business Profile Attributes</u>

# Questions?

Type your question to the chat box

Contact Us:

401-874-7232

https://bit.ly/regRISBDC

aecapasso@uri.edu

