

GLOBAL BUSINESS MANAGEMENT



Develop linguistic skills. Become fluent in a second and third language. Demonstrate intercultural competency, sensitivity, and tolerance. Gain experience communicating with people from other cultures. Seek opportunities to interact with international students on campus or in your community.

Study abroad, work abroad, or travel to a foreign country while in school to develop language skills and international competency. Commit to a continuous study of host country's language. Develop a good understanding of etiquette and business practices in country of target. Look for temporary or volunteer positions abroad.

Obtain daily papers in target city to determine international and national news, business features, real estate markets, and community calendars. Get your foot in the door through domestic positions because many international employers promote current employees to international positions. Develop traits such as creativity, initiative, tenacity, a willingness to take risks, an adventurous spirit, and a sense of humor.

In general, international positions are competitive and difficult to obtain. Be proactive in developing the skills and experiences that will prepare you for an overseas job.

Be very playful about building an international career. It takes time to develop a set of skills and experiences that will prepare you for an overseas job. Learn about international travel regulations including the specific visa requirements for the country you're traveling to and the jobs you'll be working in.

AREAS OF OPPORTUNITY

- Management
- Human resources
- Labor relations
- Banking and finance
- Economics
- International development
- Real estate
- Sales
- Manufacturing
- Importing/Exporting
- Customer service
- Consulting
- Diplomacy
- Peacekeeping
- Foreign affairs
- Program administration
- Community development

Domestic and foreign corporations
 Multinational service firms
 Global small and medium enterprises
 Domestic and foreign financial institutions
 International marketing firms
 International real estate firms
 International trade firms
 Contracting and consulting firms
 United Nations
 Non-governmental organizations
 Relief agencies
 Religious organizations
 Educational institutions
 Consulting firms
 Research institutes
 Foundations
 Defense contractors
 Legislative officials

COMMON EMPLOYERS



PROFESSIONAL ORGANIZATIONS



Central Intelligence Agency
 Defense Intelligence Agency
 Disaster Relief Agencies
 Global Development Jobs
 Global Jobs
 Go Government
 Humanitarian Relief Organizations
 International Nonprofit Jobs & Internships
 International RelationsEDU
 National Security Agency
 Overseas Jobs
 Peace Corps
 US AID
 US Committee for Refugees and Immigrants
 US Department of State
 USA Jobs



STRATEGIES ON ENTERING THE FIELD

- Earn a business minor or take business related coursework.
- Become fluent in at least one additional language.
- Develop international competency by studying abroad.
- Seek an international internship, even if unpaid.
- Learn about NAFTA, WTO, and GATT policies.
- Acquire supervisory skills and experience by taking leadership roles in student organizations.
- Learn about geography and international travel regulations.
- Sharpen your public speaking and intercultural communication skills.
- Interact with the international student population on campus.
- Keep abreast of political, economic, and social changes worldwide.
- Sharpen your intercultural communication skills.
- Learn to see all sides of a problem, including economic, social, political, and environmental.
- Earn a relevant graduate degree such as international diplomacy, international relations, or law.
- Research government hiring procedures and seek assistance from your campus career center.
- Consider earning a graduate degree in social work, public administration, or related fields.