

Quasi-Public
University of Rhode Island

SECTION 1 – RIVIP VENDOR INFORMATION

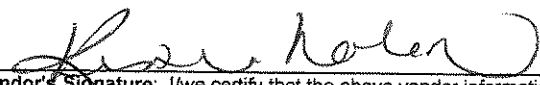
Bid/RFP Number: 101218
Bid/RFP Title: Fire Protection Systems Inspections, Testing & Service
Bid Contact Person: PURCHASING
Bid Contact Phone: 4018742171
Opening Date & Time: 10/21/2022 1:00 PM
RIVIP Vendor ID #: 78963
Vendor Name: Encore Holdings, LLC
Address: 70 Bacon Street
Telephone: 800-966-0000
Fax: 401-365-1131
E-Mail: knolan@encorefireprotection.com
Contact Person: Kristen Nolan
Title: Sales

NOTE: AWARD OF CONTRACTS AND PURCHASE ORDERS SHALL BE SUBJECT, AT THE DISCRETION OF THE PURCHASING AGENT, TO THE OFFEROR COMPLETING AN ON-LINE RIVIP REGISTRATION at www.purchasing.state.ri.us. It is THE RESPONSIBILITY OF THE VENDOR to make on-line corrections/updates using the Vendor maintenance program on the RI Division of Purchases Web Site.

Submission Information

Submit offers as required within the Bid/RFP document. This contract is NOT a state bid.

Signature below commits vendor to the attached offer and certifies (1) that the offer has taken into account all solicitation amendments, (2) that the above statements and information are accurate, (3) that vendor understands and has complied with the requirements set forth.


Vendor's Signature: I/we certify that the above vendor information is correct and complete.

Date 10/20/22

 RI Business Development
Print Name and Title of company official signing offer



BID/PROPOSAL

COMMODITY: Fire Protection Systems Inspections, Testing & Service DATE: 9/23/2022

FORMAL BID NO. _____ PUBLIC BID NO. 101218

BIDS ARE TO BE RECEIVED IN URI PURCHASING DEPARTMENT BY: DATE: 10/21/2022 TIME: 1:00PM
Eastern Time

BUYER: ANDREA TURANO/if SURETY REQUIRED: YES: _____ NO: X

PRE-BID/PROPOSAL CONFERENCE: DATE: _____ TIME: _____
MANDATORY: YES: _____ NO: _____

LOCATION: _____

Questions concerning this solicitation must be received by: DATE: 9/30/2022 TIME: 12:00PM

Questions are to be submitted in a *Microsoft Word* document to: URIPurchasing@uri.edu

Please reference the Bid Number on all correspondence. Questions received, if any, will be posted on the internet as an addendum to the bid. It is the responsibility of all interested parties to download this information.

For Bid Solicitation Information visit: <http://web.uri.edu/purchasing/bid-information/>

STATEMENT REGARDING COVID-19

Effective immediately, we are suspending all in-person public bid openings until further notice.

Public Bid responses will be publicly read via Webex video conferencing. To participate in the bid opening, please visit the following site at the scheduled bid opening date and time:

* URL: <https://univofri.webex.com/meet/uripurchasing>

No offer will be considered that is not accompanied by the attached University of Rhode Island Bidder Certification Form/Contract Offer completed and signed by the offeror.

COMPANY NAME: Encore Fire Protection
STREET AND NUMBER: 70 Beacon Street Pawtucket
CITY, STATE & ZIP CODE: Pawtucket, RI 02864

Kristen Nolan RI Business Developer Ex. 800 966-0000
Print Name and Title Telephone Number/Facsimile Number

[Signature] 10/20/22 Knolan@encorefireprotection.com
Signature Date E-mail address

THIS BID WILL NOT BE HONORED UNLESS SIGNED

SECTION 4 - CERTIFICATIONS

Bidders must respond to every statement. Bid proposals submitted without a complete response may be deemed nonresponsive.

Indicate "Y" (Yes) or "N" (No), and if "No," provide details below.

THE VENDOR CERTIFIES THAT:

Y 1 I/we certify that I/we will immediately disclose, in writing, to the University Purchasing Agent any potential conflict of interest which may occur during the course of the engagement authorized pursuant to this contract.

Y 2 I/we acknowledge that, in accordance with (1) Chapter §37-2-54(c) of the Rhode Island General Laws "no purchase or contract shall be binding on the state or any agency thereof unless approved by the Department [of Administration] or made under general regulations which the Chief Purchasing Officer may prescribe," and (2) RIGL section §37-2-7(16) which identifies the URI Board of Trustees as a public agency and gives binding contractual authority to the University Purchasing Agent, including change orders and other types of contracts and under State Purchasing Regulation 8.2.B any alleged oral agreement or arrangements made by a bidder or contractor with any agency or an employee of the University of Rhode Island may be disregarded and shall not be binding on the University of Rhode Island.

Y 3 I/we certify that I or my/our firm possesses all licenses required by Federal and State laws and regulations as they pertain to the requirements of the solicitation and offer made herein and shall maintain such required license(s) during the entire course of the contract resulting from the offer contained herein and, should my/our license lapse or be suspended, I/we shall immediately inform the University of Rhode Island Purchasing Agent in writing of such circumstance.

Y 4 I/we certify that I/we will maintain required insurance during the entire course of the contract resulting from the offer contained herein and, should my/our insurance lapse or be suspended, I/we shall immediately inform the University of Rhode Island Purchasing Agent in writing of such circumstance.

Y 5 I/we certify that I/we understand that falsification of any information herein or failure to notify the University of Rhode Island Purchasing Agent as certified herein may be grounds for suspension, debarment and/or prosecution for fraud.

Y 6 I/we acknowledge that the provisions and procedures set forth in this form apply to any contract arising from this offer.

Y 7 I/we acknowledge that I/we understand the State's Purchasing Laws (§37-2 of the General Laws of Rhode Island) and Purchasing Regulations and General Terms and Conditions available at the Rhode Island Division of Purchases Website (<https://www.ridop.ri.gov/rules-regulations/>) and the Board of Governors Regulations on the URI Purchasing Website (<https://web.uri.edu/purchasing/files/BOGREG.pdf>) apply as the governing conditions for any contract or purchase order I/we may receive from the University of Rhode Island, including the offer contained herein.

Y 8 I/we certify that the bidder: (i) is not identified on the General Treasurer's list, created pursuant to R.I. Gen. Laws § 37-2.5-3, as a person or entity engaging in investment activities in Iran described in § 37-2.5-2(b); and (ii) is not engaging in any such investment activities in Iran.

N 9 If the product is subject to Department of Commerce Export Administration Regulations (EAR) or International Traffic in Arms Regulations (ITAR), please provide the Export Control Classification Number (ECCN) or the US Munitions List (USML) Category: _____

Y 10 I/we certify that the above information is correct and complete.

IF YOU ARE UNABLE TO CERTIFY YES TO QUESTIONS #1 – 8 and 10 OF THE FOREGOING, PROVIDE DETAILS/EXPLANATION IN AN ATTACHED STATEMENT. INCOMPLETE CERTIFICATION FORMS SHALL BE GROUNDS FOR DISQUALIFICATION OF OFFER.

Signature below commits vendor to the attached offer and certifies (1) that the offer has taken into account all solicitation amendments where applicable, (2) that the above statements and information are accurate and that vendor understands and has complied with the requirements set forth herein.

Vendor/Company Name: Encore Fire Protection

Vendor's Signature: Kristen Nolan Bid Number: 101218 Date: 10/20/22
(Person Authorized to enter into contracts; signature must be in ink) (if applicable)

Kristen Nolan, RI Business Development Executive
Print Name and Title of Company official signing offer

SECTION 2 - DISCLOSURES

ALL CONTRACT AWARDS ARE SUBJECT TO THE FOLLOWING DISCLOSURES & CERTIFICATIONS

Offerors must respond to every disclosure statement. A person authorized to enter into contracts must sign the offer and attest to the accuracy of all statements.

Indicate Yes (Y) or No (N):

N 1 State whether your company, or any owner, stockholder, officer, director, member, partner, or principal thereof, or any subsidiary or affiliated company, has been subject to suspension or debarment by any federal, state, or municipal government agency, or the subject of criminal prosecution, or convicted of a criminal offense with the previous five (5) years. If Yes, then provide details below.

N 2 State whether your company, or any owner, stockholder, officer, director, member, partner, or principal thereof, or any subsidiary or affiliated company, has had any contracts with a federal, state or municipal government agency terminated for any reason within the previous five (5) years. If Yes, then provide details below.

N 3 State whether your company or any owner, stockholder, officer, director, member, partner, or principal thereof, or any subsidiary or affiliated company, has been fined more than \$5000 for violation(s) of Rhode Island environmental laws by the Rhode Island Department of Environmental Management within the previous five (5) years. If Yes, then provide details below.

N 4 State whether any officer, director, manager, stockholder, member, partner, or other owner or principal of the Bidder is serving or has served within the past two calendar years as either an appointed or elected official of any state governmental authority or quasi-public corporation, including without limitation, any entity created as a legislative body or public or state agency by the general assembly or constitution of this state. If Yes, then provide details below.

IF YOU HAVE ANSWERED "YES" TO QUESTIONS #1 – 4 PROVIDE DETAILS/EXPLANATION IN AN ATTACHED STATEMENT. INCOMPLETE CERTIFICATION FORMS SHALL BE GROUNDS FOR DISQUALIFICATION OF OFFER.

SECTION 3 - OWNERSHIP DISCLOSURE

Vendors must provide all relevant information. Bid proposals submitted without a complete response may be deemed nonresponsive.

If the company is publicly held, the vendor may provide owner information about only those stockholders, members, partners, or other owners that hold at least 10% of the record or beneficial equity interests of the vendor; otherwise, complete ownership disclosure is required. List each officer, director, manager, stockholder, member, partner, or other owner or principle of the Bidder, and each intermediate parent company and the ultimate parent company of the Bidder. For each individual, provide his or her name, business address, principal occupation, position with the Vendor, and the percentage of ownership, if any, he or she holds in the Vendor, and each intermediate parent company and the ultimate parent company of the Vendor.

Jeremy O'Connor - CEO

Thomas O'Connor - President

Jeff Boudreau - EVP

STATE CONTRACT ADDENDUM
RHODE ISLAND DEPARTMENT OF LABOR AND TRAINING
PREVAILING WAGE REQUIREMENTS
(37-13-1 ET SEQ.)

The prevailing wage requirements are generally set forth in RIGL 37-13-1 et seq. These requirements refer to the prevailing rate of pay for regular, holiday, and overtime wages to be paid to each craftsmen, mechanic, teamster, laborer, or other type of worker performing work on public works projects when state or municipal funds exceed one thousand dollars (\$1,000).

All Prevailing Wage Contractors and Subcontractors are required to:

1. Submit to the Awarding Authority a list of the contractor's subcontractors for any part or all of the prevailing wage work in accordance with RIGL § 37-13-4;
2. Pay all prevailing wage employees at least once per week and in accordance with RIGL §37-13-7 (see Appendix B attached);
3. Post the prevailing wage rate scale and the Department of Labor and Training's prevailing wage poster in a prominent and easily accessible place on the work site in accordance with RIGL §37-13-11; posters may be downloaded at www.dlt.ri.gov/pw/Posters.htm or obtained from the Department of Labor and Training, Center General Complex, 1511 Pontiac Avenue, Cranston, Rhode Island;
4. Access the Department of Labor and Training website, at www.dlt.ri.gov on or before July 1st of each year, until such time as the contract is completed, to ascertain the current prevailing wage rates and the amount of payment or contributions for each covered prevailing wage employee and make any necessary adjustments to the covered employee's prevailing wage rates effective July 1st of each year in compliance with RIGL §37-13-8;
5. Attach a copy of this CONTRACT ADDENDUM and its attachments as a binding obligation to any and all contracts between the contractor and any subcontractors and their assignees for prevailing wage work performed pursuant to this contract;
6. Provide for the payment of overtime for prevailing wage employees who work in excess of eight (8) hours in any one day or forty (40) hours in any one week as provided by RIGL §37-13-10;

7. Maintain accurate prevailing wage employee payroll records on a Rhode Island Certified Weekly Payroll form available for download at www.dlt.ri.gov/pw.forms/htm, as required by RIGL §37-13-13, and make those records available to the Department of Labor and Training upon request;
8. Furnish the fully executed RI Certified Weekly Payroll Form to the awarding authority on a monthly basis for all work completed in the preceding month.
9. For general or primary contracts one million dollars (\$1,000,000) or more, shall maintain on the work site a fully executed RI Certified Prevailing Wage Daily Log listing the contractor's employees employed each day on the public works site; the RI Certified Prevailing Wage Daily Log shall be available for inspection on the public works site at all times; this rule shall not apply to road, highway, or bridge public works projects. Where applicable, furnish both the Rhode Island Certified Prevailing Wage Daily Log together with the Rhode Island Weekly Certified Payroll to the awarding authority.
10. Assure that all covered prevailing wage employees on construction projects with a total project cost of one hundred thousand dollars (\$100,000) or more has a OSHA ten (10) hour construction safety certification in compliance with RIGL § 37-23-1;
11. Employ apprentices for the performance of the awarded contract when the contract is valued at one million dollars (\$1,000,000) or more, and comply with the apprentice to journeyperson ratio for each trade approved by the apprenticeship council of the Department of Labor and Training in compliance with RIGL §37-13-3.1;
12. Assure that all prevailing wage employees who perform work which requires a Rhode Island trade license possess the appropriate Rhode Island trade license in compliance with Rhode Island law; and
13. Comply with all applicable provisions of RIGL §37-13-1, et. seq;

Any questions or concerns regarding this CONTRACT ADDENDUM should be addressed to the contractor or subcontractor's attorney. Additional Prevailing Wage information may be obtained from the Department of Labor and Training at www.dlt.ri.gov/pw.


CERTIFICATION

I hereby certify that I have reviewed this CONTRACT ADDENDUM and understand my obligations as stated above.

By: _____

Title: _____

Subscribed and sworn before me this 20 day of October, 2022


Notary Public
My commission expires: 2-2-2026

Joan S. Golembeski
Notary Public, State of Rhode Island
My Commission Expires 2/02/2026

APPENDIX A

TITLE 37
Public Property and Works

CHAPTER 37-13
Labor and Payment of Debts by Contractors

SECTION 37-13-5

§ 37-13-5 Payment for trucking or materials furnished – Withholding of sums due. – A contractor or subcontractor on public works authorized by a proper authority shall pay any obligation or charge for trucking and material which have been furnished for the use of the contractor or subcontractor, in connection with the public works being performed by him or her, within ninety (90) days after the obligation or charge is incurred or the trucking service has been performed or the material has been delivered to the site of the work, whichever is later. When it is brought to the notice of the proper authority in a city or town, or the proper authority in the state having supervision of the contract, that the obligation or charge has not been paid by the contractor or subcontractor, the proper authority may deduct and hold for a period not exceeding sixty (60) days, from sums of money due to the contractor or subcontractor, the equivalent amount of such sums certified by a trucker or materialman creditor as due him or her, as provided in this section, and which the proper authority determines is reasonable for trucking performed or materials furnished for the public works.

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10 Tootell Road, Suite 3, Kingston, RI 02881 USA

p: 401.874.2171

f: 401.874.2306

uri.edu/purchasing



6. Under Scope of Work #5 – Quarterly Fire Pump Service; it states “including alignment of electric motors”, alignment of electric motors is an annual inspection. Is this acceptable?

A6. Yes, that is acceptable.

7. Under Scope of Work #5 – Quarterly Fire Pump Service; it states “servicing gasoline or diesel engines” Are you asking us to Sub Out the cost for a designated engine service company? This is an additional licensing and specialty service. OR can this work be quoted separately as needed?

A7. This work may be quoted separately, as needed, and must be billed separately with documentation supporting subcontractor fee including a mark-up, if applicable. Item 34 has been added to the bid sheet requesting a mark-up percentage for sub-contractors, not to exceed 10%. Note that there is only one diesel-powered fire pump; all others are electric.

8. Under Scope of Work #5 – Annual Fire Pump Service; can you confirm any repair work will be quoted separately?

A8. Yes, as indicated in the “Repairs” section, all repairs are to be quoted separately at the hourly rates provided in the bid response (items 1-8).

9. Can you confirm all repairs to the fire protection systems are to be quoted separately and not are included?

A9. Yes, as indicated in the “Repairs” section, all repairs are to be quoted separately at the hourly rates provided in the bid response (items 1-8).

10. Under Deficiencies it states that repair work “will start within 48 hours of approval to proceed”, is it acceptable to note “pending material availability”? As we cannot perform certain repairs without the correct material on hand.

A10. Yes, that is reasonable and acceptable.

11. If testing is to be done at Non-Business Hours, will it be performed at provided Overtime Repair rates?

A11. The university will not generally require testing/inspection outside of normal business hours but if the university does, that work would be performed at Overtime Repair rates (items 5-8). This does not apply if the vendor chooses (subject to university approval) to perform work outside of normal business hours for their own convenience.

COMMODITY: FIRE PROTECTION SYSTEMS INSPECTIONS, TESTING & SERVICE
 OPENING DATE & TIME: 10/21/22 1:00 PM
 BLANKET REQUIREMENTS: 12/1/22 - 06/30/26

SHIP TO:
 UNIVERSITY OF RHODE ISLAND
 URI ALARM SERVICES
 177 PLAINS ROAD
 KINGSTON, RI 02881

BIDDER (NAME OF FIRM)
Encore Fire Protection

BIDDER (NAME OF FIRM)
Encore Fire Protection

BID NO: 101218

BID NO: 101218

ATTACHMENT "A" ITEM NO.	DESCRIPTION	QUANTITY	UOM	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	ITEM NO.
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INSTRUCTIONS:

- IF BIDDING ON ANY ITEM, THE ENTIRE BID MUST BE RETURNED. THE PRICE COLUMN ON THE RIGHT WILL BE DETACHED TO CREATE A BID TABULATION SPREAD SHEET FOR THE "OFFICIAL BID ANALYSIS", THEREFORE:
- A. VENDOR NAME MUST APPEAR IN BOTH COLUMNS ON "EVERY" PAGE UNDER THE WORDS "BIDDER"
- B. PRICE COLUMNS MUST CONTAIN "EXACTLY" THE SAME INFORMATION.
- C. ANY SUPPLEMENTARY INFORMATION MUST BE REPEATED IN "BOTH" COLUMNS.
- D. TO ASSURE THAT OFFERS ARE CONSIDERED ON TIME, EACH OFFER MUST BE SUBMITTED WITH SPECIFIC BID/RF# NUMBER (PROVIDED ABOVE), DATE AND TIME OF OPENING MARKED IN THE UPPER LEFT HAND CORNER OF ENVELOPE. EACH BID/OFFER MUST BE SUBMITTED IN SEPARATE SEALED ENVELOPES:

MAIL TO:
 UNIVERSITY OF RHODE ISLAND
 P.O. BOX 1773
 PURCHASING DEPARTMENT
 KINGSTON, RI 02881

COURIER:
 UNIVERSITY OF RHODE ISLAND
 PURCHASING DEPARTMENT
 DINING SERVICES DISTRIBUTION CENTER
 10 TOOTELL ROAD
 KINGSTON, RI 02881-2010

DOCUMENTS MISDIRECTED TO OTHER STATE LOCATIONS OR WHICH ARE NOT PRESENT IN THE UNIVERSITY OF RHODE ISLAND PURCHASING DEPARTMENT AT THE TIME OF OPENING FOR WHATEVER CAUSE WILL BE DEEMED TO BE LATE AND WILL NOT BE CONSIDERED. FOR THE PURPOSE OF THIS REQUIREMENT, THE OFFICIAL TIME AND DATE SHALL BE THAT OF THE TIME CLOCK IN THE UNIVERSITY OF RHODE ISLAND PURCHASING DEPARTMENT. POSTMARKS SHALL NOT BE CONSIDERED PROOF OF TIMELY SUBMISSION.

FAILURE TO COMPLETE FORM AS INSTRUCTED MAY BE GROUNDS FOR "DISQUALIFICATION".

GROUP PURCHASING ORGANIZATIONS (GPO):

- THE UNIVERSITY OF RHODE ISLAND IS A MEMBER OF THE FOLLOWING:
- 1) Educational & Institutional Cooperative Purchasing (E&I)
 - 2) ProVista

IF THIS IS A MULTI-YEAR BID/CONTRACT, CONTINUATION OF THE CONTRACT BEYOND THE INITIAL FISCAL YEAR WILL BE AT THE DISCRETION OF THE UNIVERSITY. TERMINATION MAY BE EFFECTED BY THE UNIVERSITY BASED UPON DETERMINING FACTORS SUCH AS UNSATISFACTORY PERFORMANCE OR THE DETERMINATION BY THE UNIVERSITY TO DISCONTINUE THE GOODS/SERVICES, OR TO REVISE THE SCOPE AND NEED FOR THE TYPE OF GOODS/SERVICES; ALSO MANAGEMENT OWNER DETERMINATIONS THAT MAY PRECLUDE THE NEED FOR GOODS/SERVICES AND SUBJECT TO AVAILABILITY OF FUNDS.

DELIVERY AS REQUESTED

DO NOT ATTACH QUOTES. QUOTATIONS SUBMITTED WITH BID RESPONSES WILL NOT BE CONSIDERED. ALL BID RESPONSES ARE IN ACCORDANCE WITH THE ATTACHED BID SPECIFICATIONS AND THE BOARD OF GOVERNORS FOR HIGHER EDUCATION PROCUREMENT REGULATIONS:
 - <http://www.rigbhe.org/procurementregs113006.pdf>

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f: 401.874.2306

uri.edu/purchasing



1. On Attachment "A" bid form line items 9-16, it mentioned "servicing of NFPA 13 Sprinkler Systems" I believe the request is to Test & Inspection (not service) the sprinkler systems, can this be reworded to reflect the correct service to eliminate any confusion?

A1. Please regard the term "servicing" on these lines as referring to testing and inspection for purposes of this bid.

2. On Attachment "A" bid form line items 9-16, it mentioned "servicing of NFPA 13 Sprinkler Systems" NFPA 13 is a sprinkler installation code, NFPA 25 is the sprinkler testing and inspection Code can this code reference be reworded to reflect the correct section of the code to eliminate any confusion?

A2. The bid is referring to sprinkler systems originally installed under NFPA 13. However, the testing and inspection are indeed to be conducted under NFPA 25. Please regard this statement as clarification.

3. Under Scope of Work, #1 Quarterly Sprinkler Service; can you clarify what you mean by "plus repairs and the interconnection to the fire alarm system for the buildings listed? Are we responsible for repairing the alarm system? Is this intended for repairs to be inclusive or are repairs to be quoted separately?

A3. Standard/fixed service fees are not inclusive of repairs. As indicated in the "Repairs" section that follows, repairs of any deficiencies (damage, defects, etc.) identified during inspection and testing should be quoted separately at the hourly rates provided in the bid response (items 1-8). The intent is to indicate that the university seeks a vendor able to conduct the required inspection/testing AND execute repairs if needed. "Interconnection to the fire alarm system" refers only to those components of the sprinkler system that trigger the fire alarm, not the fire alarm system itself.

4. The Bids Specs mentions in multiple sections for the testing to be performed as required by NFPA 13, 14, & 20. These sections are for installations of sprinkler and fire pump systems. Can you confirm all testing to be performed per NFPA Testing & Inspection code, NFPA 25?

A4. That is correct, all testing is to be performed per NFPA 25.

5. Under Scope of Work, #3 – 5 Year Sprinkler Service; Are you asking to have the gauge replacement cost included in the 5-year tests? Also, are you asking to have the hydro test for dry standpipes and FDC's included?

A5. The 5-year tests/service are to be conducted as required by the Rhode Island State Fire Marshal. This includes hydrotesting standpipes and FDCs and calibrating or replacing gauges.

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10 Tootell Road, Suite 3, Kingston, RI 02881 USA p: 401.874.2171 f: 401.874.2306 uri.edu/purchasing



DATE: October 12th, 2022

Addendum # 1

BID NO.: 101218
OPENING: 10/21/22 @ 1:00 PM
COMMODITY: FIRE PROTECTION SYSTEMS INSPECTIONS, TESTING & SERVICE

Attached please find the following relating to the above referenced bid:

1. Questions submitted by the specified due date and time as indicated for the above referenced bid.
2. Revised Bid Sheet adding item 34 for sub-contractor mark-up (not to exceed 10%).

**Andrea
Turano**

Digitally signed by
Andrea Turano
Date: 2022.10.12
11:34:37 -04'00'

Purchasing Department
The University of Rhode Island

Rev. 9-1-15

COMMODITY: FIRE PROTECTION SYSTEMS, INSPECTIONS, TESTING & SERVICE
 OPENING DATE & TIME: 10/21/22 1:00 PM
 BLANKET REQUIREMENTS: 12/1/22 - 06/30/26

SHIP TO:
 UNIVERSITY OF RHODE ISLAND
 URI ALARM SERVICES
 177 PLAINS ROAD
 KINGSTON, RI 02881

BIDDER (NAME OF FIRM)
Shore Fire Protection

BIDDER (NAME OF FIRM)
Shore Fire Protection

BID NO.: 101218

BID NO.: 101218

ITEM NO.	DESCRIPTION	QUANTITY	UOM	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	ITEM NO.
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BLANKET REQUIREMENTS: 12/1/22 - 06/30/26

FIRE PROTECTION SYSTEMS INSPECTIONS, TESTING, and SERVICE for the University of Rhode Island's Main Campus (Kingston), Narragansett Bay Campus, and W. Alton Jones Campus per the attached specifications.

For URI Campuses: Alton Jones, Kingston, and GSO.

Repair work performed shall be considered public works per RI General Laws 37-13, and therefore the awarded vendor shall be required to pay his/her employees the applicable prevailing wage rates. Routine maintenance work is not considered public works and is not subject to prevailing wage rates.

1	12/1/22-03/30/23 REGULAR HOURLY RATE FOR SPRINKLERS/STANDPIPE SYSTEM REPAIRS (PREVAILING WAGE)	100	hour	155.00	15,500.00			1
2	7/1/23-6/30/24 REGULAR HOURLY RATE FOR SPRINKLERS/STANDPIPE SYSTEM REPAIRS (PREVAILING WAGE)	200	hour	155.00	31,000.00			2
3	7/1/24-6/30/25 REGULAR HOURLY RATE FOR SPRINKLERS/STANDPIPE SYSTEM REPAIRS (PREVAILING WAGE)	200	hour	155.00	31,000.00			3
4	7/1/25-6/30/26 REGULAR HOURLY RATE FOR SPRINKLERS/STANDPIPE SYSTEM REPAIRS (PREVAILING WAGE)	200	hour	155.00	31,000.00			4
5	12/1/22-03/30/23 OVERTIME HOURLY RATE FOR SPRINKLERS/STANDPIPE SYSTEM REPAIRS (PREVAILING WAGE)	30	hour	232.50	6,975.00			5
6	7/1/23-6/30/24 OVERTIME HOURLY RATE FOR SPRINKLERS/STANDPIPE SYSTEM REPAIRS (PREVAILING WAGE)	60	hour	232.50	13,950.00			6
7	7/1/24-6/30/25 OVERTIME HOURLY RATE FOR SPRINKLERS/STANDPIPE SYSTEM REPAIRS (PREVAILING WAGE)	60	hour	232.50	13,950.00			7
8	7/1/25-6/30/26 OVERTIME HOURLY RATE FOR SPRINKLERS/STANDPIPE SYSTEM REPAIRS (PREVAILING WAGE)	60	hour	232.50	13,950.00			8
9	12/1/22-03/30/23 QUARTERLY SERVICING OF NFPA 13 SPRINKLER SYSTEMS (498 BUILDINGS) 152 bids	2	quarter	35,706.00	71,412.00			9
10	7/1/23-6/30/24 QUARTERLY SERVICING OF NFPA 13 SPRINKLER SYSTEMS (498 BUILDINGS) 152 bids	4	quarter	35,706.00	142,824.00			10
11	7/1/24-6/30/25 QUARTERLY SERVICING OF NFPA 13 SPRINKLER SYSTEMS (498 BUILDINGS) 152 bids	4	quarter	35,706.00	142,824.00			11
12	7/1/25-6/30/26 QUARTERLY SERVICING OF NFPA 13 SPRINKLER SYSTEMS (498 BUILDINGS) 152 bids	4	quarter	35,706.00	142,824.00			12
13	12/1/22-03/30/23 ANNUAL SERVICING OF NFPA 13 SPRINKLER SYSTEMS (498 BUILDINGS) 152 bids	1	year	10,582.00	10,582.00			13
14	7/1/23-6/30/24 ANNUAL SERVICING OF NFPA 13 SPRINKLER SYSTEMS (498 BUILDINGS) 152 bids	1	year	10,582.00	10,582.00			14
15	7/1/24-6/30/25 ANNUAL SERVICING OF NFPA 13 SPRINKLER SYSTEMS (498 BUILDINGS) 152 bids	1	year	10,582.00	10,582.00			15
16	7/1/25-6/30/26 ANNUAL SERVICING OF NFPA 13 SPRINKLER SYSTEMS (498 BUILDINGS) 152 bids	1	year	10,582.00	10,582.00			16

COMMODITY: FIRE PROTECTION SYSTEMS INSPECTIONS, TESTING & SERVICE
 OPENING DATE & TIME: 10/21/22 1:00 PM
 BLANKET REQUIREMENTS: 12/1/22 - 06/30/26

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 URI ALARM SERVICES
 177 PLAINS ROAD
 KINGSTON, RI 02881

BIDDER (NAME OF FIRM)
Elite Fire Protection

BIDDER (NAME OF FIRM)
Elite Fire Protection

BID NO.: 101218

BID NO.: 101218

ITEM NO.	DESCRIPTION	QUANTITY	UOM	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	ITEM NO.
17	12/1/22-6/30/23 3-YR SERVICING OF DRY/PRE-ACTION SPRINKLER SYSTEMS PER THE ATTACHED LISTING	12	each	\$1198. ⁰⁰	\$14,376. ⁰⁰			17
18	7/1/23-6/30/24 3-YR SERVICING OF DRY/PRE-ACTION SPRINKLER SYSTEMS PER THE ATTACHED LISTING	16	each	\$1198. ⁰⁰	\$19,168. ⁰⁰			18
19	7/1/24-6/30/25 3-YR SERVICING OF DRY/PRE-ACTION SPRINKLER SYSTEMS PER THE ATTACHED LISTING	16	each	\$1198. ⁰⁰	\$19,168. ⁰⁰			19
20	7/1/25-6/30/26 3-YR SERVICING OF DRY/PRE-ACTION SPRINKLER SYSTEMS PER THE ATTACHED LISTING	12	each	\$1198. ⁰⁰	\$14,376. ⁰⁰			20
21	12/1/22-6/30/23 5-YR SERVICING OF NFPA 13 SPRINKLER SYSTEMS PER THE ATTACHED LISTING	27	each	\$2400. ⁰⁰	\$64,800. ⁰⁰			21
22	7/1/23-6/30/24 5-YR SERVICING OF NFPA 13 SPRINKLER SYSTEMS PER THE ATTACHED LISTING	27	each	\$2400. ⁰⁰	\$64,800. ⁰⁰			22
23	7/1/24-6/30/25 5-YR SERVICING OF NFPA 13 SPRINKLER SYSTEMS PER THE ATTACHED LISTING	27	each	\$2400. ⁰⁰	\$64,800. ⁰⁰			23
24	7/1/25-6/30/26 5-YR SERVICING OF NFPA 13 SPRINKLER SYSTEMS PER THE ATTACHED LISTING	27	each	\$2400. ⁰⁰	\$64,800. ⁰⁰			24
25	12/1/22-6/30/23 QUARTERLY FIRE PUMP SERVICE PER THE ATTACHED LISTING	10	quarter	\$100. ⁰⁰	\$1,000. ⁰⁰			25
25	7/1/23-6/30/24 QUARTERLY FIRE PUMP SERVICE PER THE ATTACHED LISTING	10	quarter	\$100. ⁰⁰	\$1,000. ⁰⁰			25
27	7/1/24-6/30/25 QUARTERLY FIRE PUMP SERVICE PER THE ATTACHED LISTING	10	quarter	\$100. ⁰⁰	\$1,000. ⁰⁰			27
28	7/1/25-6/30/26 QUARTERLY FIRE PUMP SERVICE PER THE ATTACHED LISTING	10	quarter	\$100. ⁰⁰	\$1,000. ⁰⁰			28
29	12/1/22-6/30/23 ANNUAL FIRE PUMP SERVICE PER THE ATTACHED LISTING	10	year	\$800. ⁰⁰	\$8,000. ⁰⁰			29
30	7/1/23-6/30/24 ANNUAL FIRE PUMP SERVICE PER THE ATTACHED LISTING	10	year	\$800. ⁰⁰	\$8,000. ⁰⁰			30
31	7/1/24-6/30/25 ANNUAL FIRE PUMP SERVICE PER THE ATTACHED LISTING	10	year	\$800. ⁰⁰	\$8,000. ⁰⁰			31
32	7/1/25-6/30/26 ANNUAL FIRE PUMP SERVICE PER THE ATTACHED LISTING	10	year	\$800. ⁰⁰	\$8,000. ⁰⁰			32
33	% off list price for materials, assume an annual list cost \$5,000.00		percentage	10	%			33
34	Subcontractor mark-up (not to exceed 10%)		percentage	10	%			34

Rhode Island Department of Labor and Training
Division of Workforce Regulation and Safety

FIRE PROT MASTER 00000418

ENCORE HOLDINGS, LLC DBA/
MICHAEL J THORNTON
129 UPLAND AVENUE
NEWTON MA 02451

Just R. Dyer
Assistant Director

03/31/2023
Expiration Date

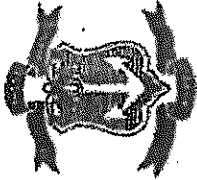
Rhode Island Department of Labor and Training
Division of Workforce Regulation and Safety

ELECTRICAL CORP AC001699
A-001699 B-011012
ENCORE/DRA FIRE SUPPRESSION SYST

DAVID GAROZI
70 BACON STREET
PAWTUCKET RI 02868

John P. Deane
Assistant Director

11/30/2020
Expiration Date



Office of the State Fire Marshal
State Fire Marshal
 560 Jefferson Boulevard, Warwick, RI 02886
 Telephone: (401) 889-5555 --- Fax: (401) 889-5533



Timothy P. McLaughlin
 State Fire Marshal
 Office of the State Fire Marshal

Fire Equipment Certificate of Competency
Journeyman License

Name: David J. Larossi

Street Address: 153 Byron Boulevard

City / Town: Warwick

State: RI

Zip Code: 02888



The party named above has met the Rhode Island requirements of competency for licensing as a journeyman.

Timothy P. McLaughlin
 State Fire Marshal

License Number: JPE - 228

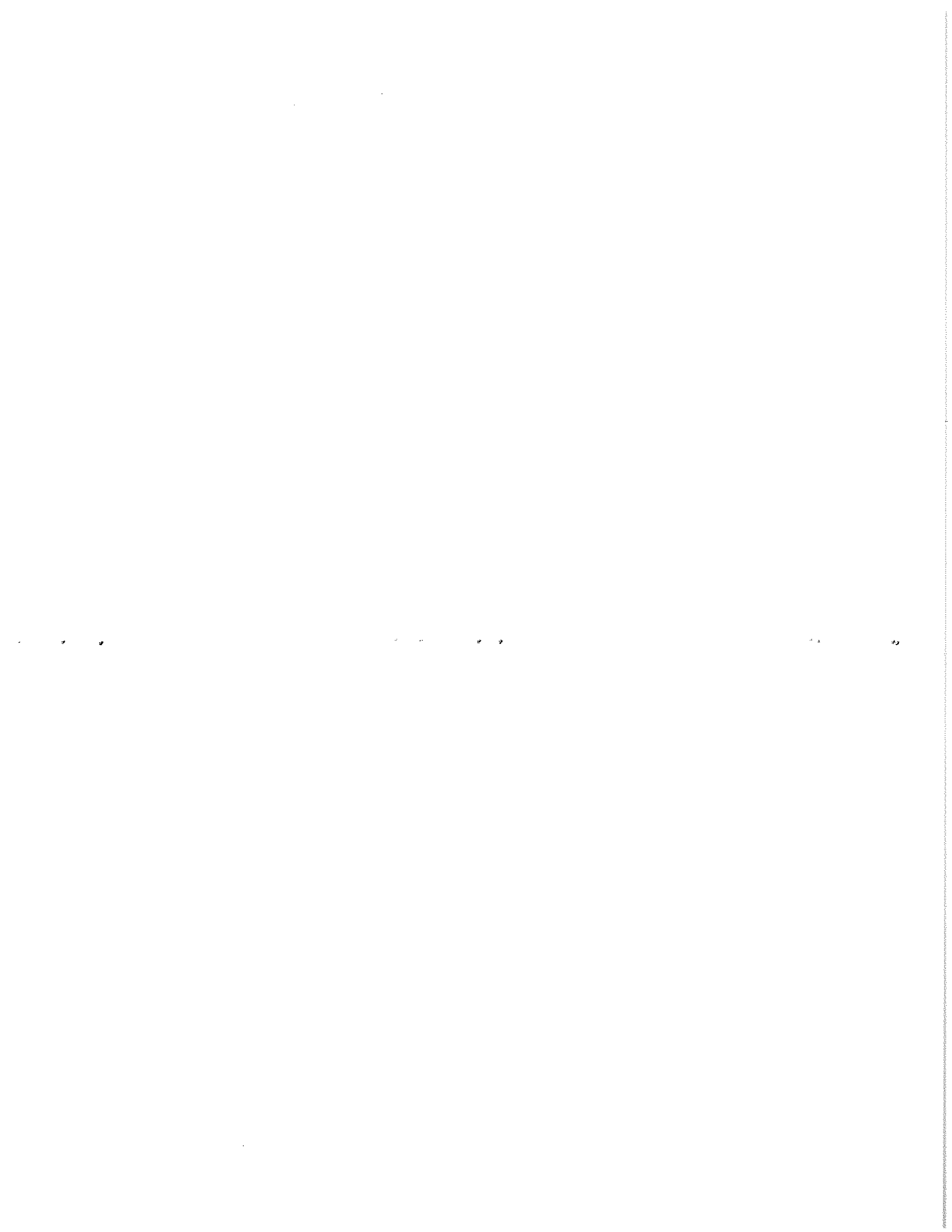
Date Issued /Renewed: 03/16/2020

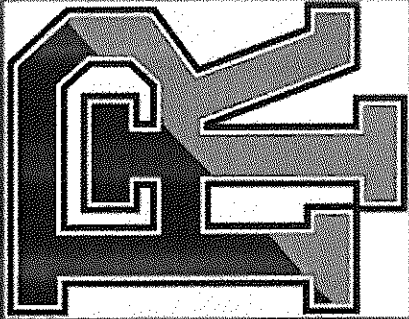
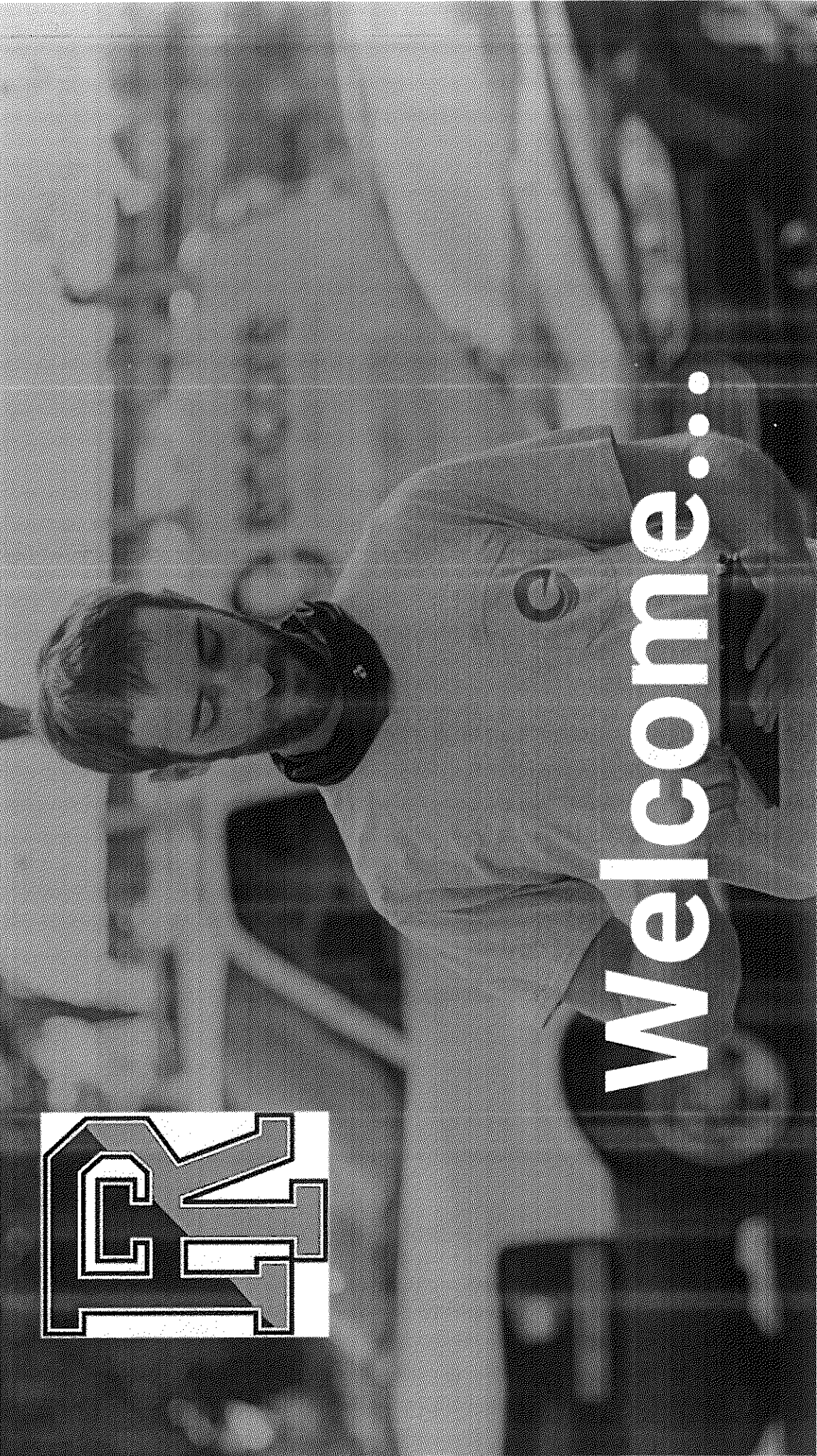
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License Number: JFE - 165

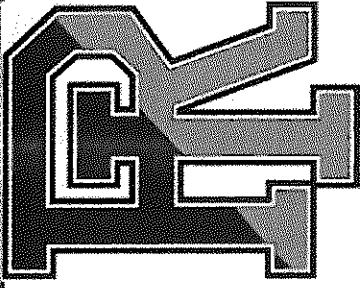
Date Issued /Renewed: 03/16/2020

Expiration Date: 03/01/2021





Welcome...



Proposal Prepared For University of Rhode Island

Description: Fire & Life Safety RFP

Date: October 21st, 2022

Contact:

Kristen Nolan – RI Business Development Executive

Phone: 617.201.9162

Email: KNolan@encorefireprotection.com



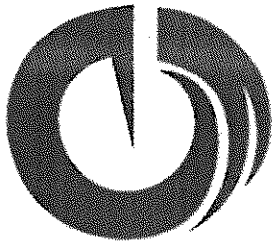


CONTENTS

- 1 **Our Why.** What we do and how we do it is not nearly as important as the why behind it
- 2 **The Basics.** Geographic footprint and services Offered
- 3 **People. Purpose. Passion.** Passionately delivering a unique customer experience
- 4 **The Encore Offer and URI** Full portfolio proposal with inventory breakdown by location

en-core /noun/

a demand from the audience, as by applause, for a repeated or additional performance due to excellence.



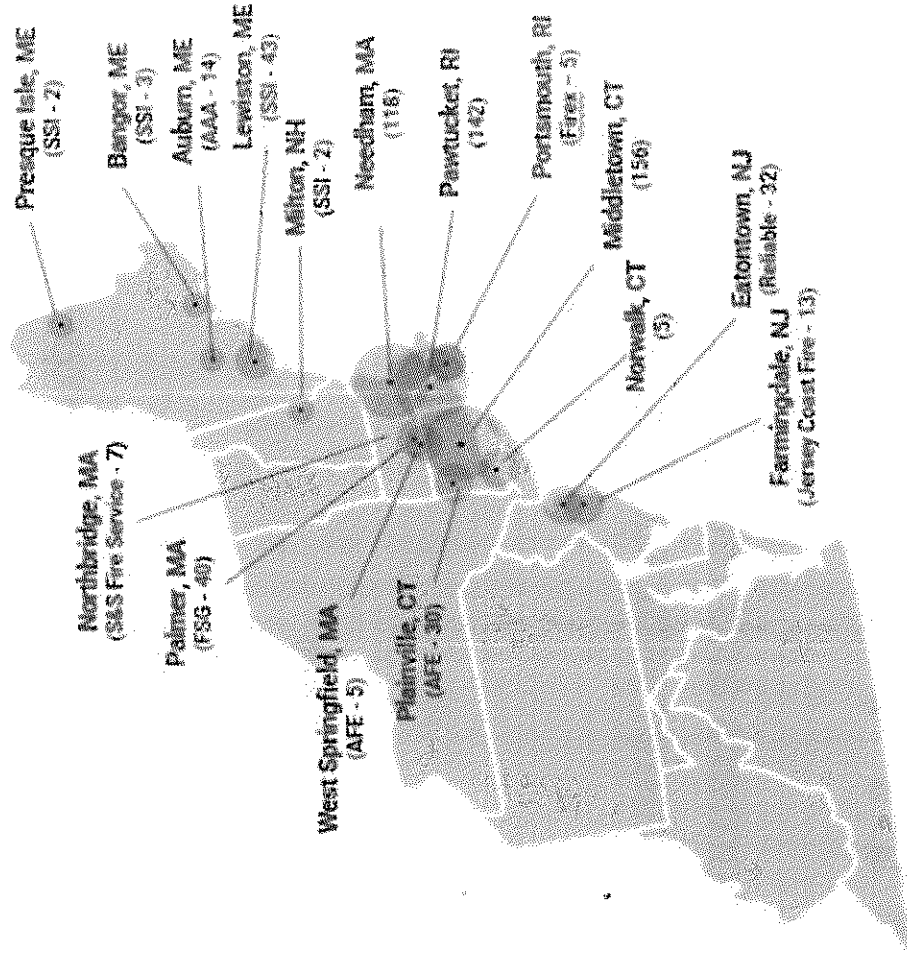
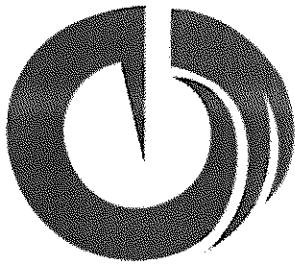
WHY?

To make the lives of the customers and team members of the University of Rhode Island safer and easier for having chosen us.

HOW?

By passionately delivering a unique customer experience for the people who depend on us.

THEBASICS



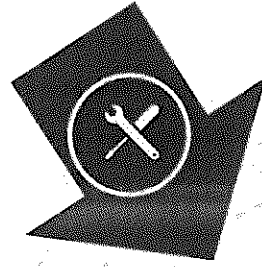
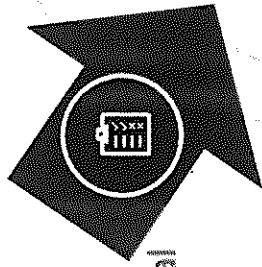
- 38 years in service
- 350 dedicated technicians
- 617 total teammates
- 15,000 + loyal recurring customers

THE BASICS

Test &

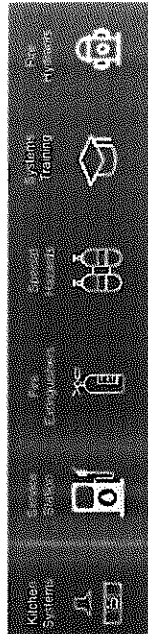
Inspection

Recurring, routine, comprehensive work occurring on a regular interval in accordance with state laws and NFPA standards.



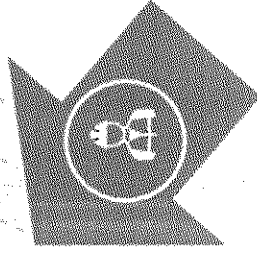
Repair & Maintenance

Required repairs and scheduled maintenance to ensure regulatory compliance and system integrity.



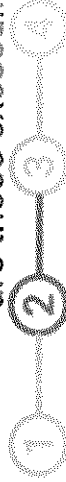
Retrofit & Upgrade

Upgrades and/or replacements required when a system reaches the end of useful life or as compliance requirements evolve and/or the intended use of a commercial building changes.

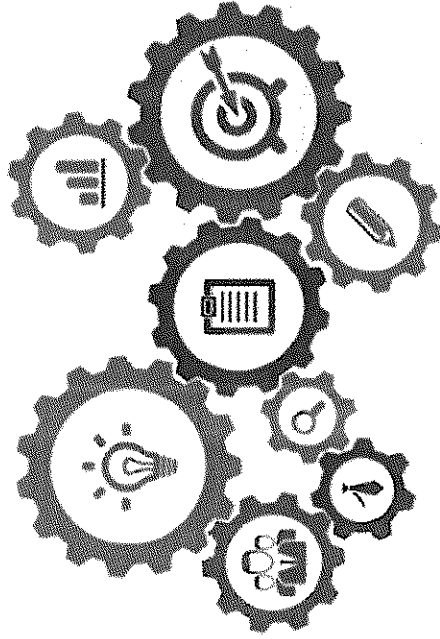


New Installation

Installation of fire safety systems for new construction and system overhauls. "Small Contracts" are considered anything less than \$75,000; projects in Large Contract are those exceeding \$75K.

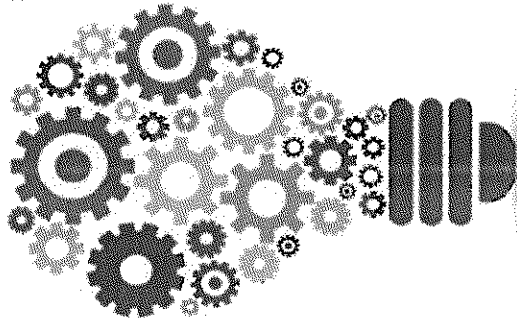


THE PROBLEMS WE SOLVE...



- Having to coordinate with multiple vendors for all life safety systems
- No accessibility to service history, inspection reports, and invoicing
- Inconsistent single point of contact
- Multiple unreliable communication systems

...AND HOW WE SOLVE THEM



- Encore provides a “full wrap” of services for all your protection needs – and all services are self performed
- 24/7, 365 access to online portal with all of your data per building
- Dedicated Account Manager for single point of contact
- Customized on-boarding process transition plan and go forward meeting and review cadence



people. purpose. passion.

1 2 3 4



At Encore, we believe that the compilation of our diverse, dedicated and passionate Team of professionals, more than anything else, is what makes us one of the finest Fire Protection companies in the industry. Simply put our people and their passion for fire protection make the difference.

University of Rhode Island high standard of quality for both Fire Protection life safety and compliance, requires a service partner with not only knowledge, experience and resources, but a Team like ours that is passionate about what we do. We understand that the URI's facilities are made up of a dynamic, demanding and ever-changing fire protection environment thereby creating a unique set of needs. To that end, we understand that your service partner must not only deliver best in class system testing, inspection, service and maintenance solutions, but do it in a way that is responsive, reliable and seamless to the overall University of Rhode Island Team.

Our core values; integrity, accountability, excellence and transparency guide our business decisions and are the threads that connect all our team members across our entire service area. These values, which have been created by our Team, are what drives us to make a daily commitment to provide our customers with a unique, thoughtful and value-focused experience at each interaction. **1** **2** **3** **4** Encore goes the extra mile...



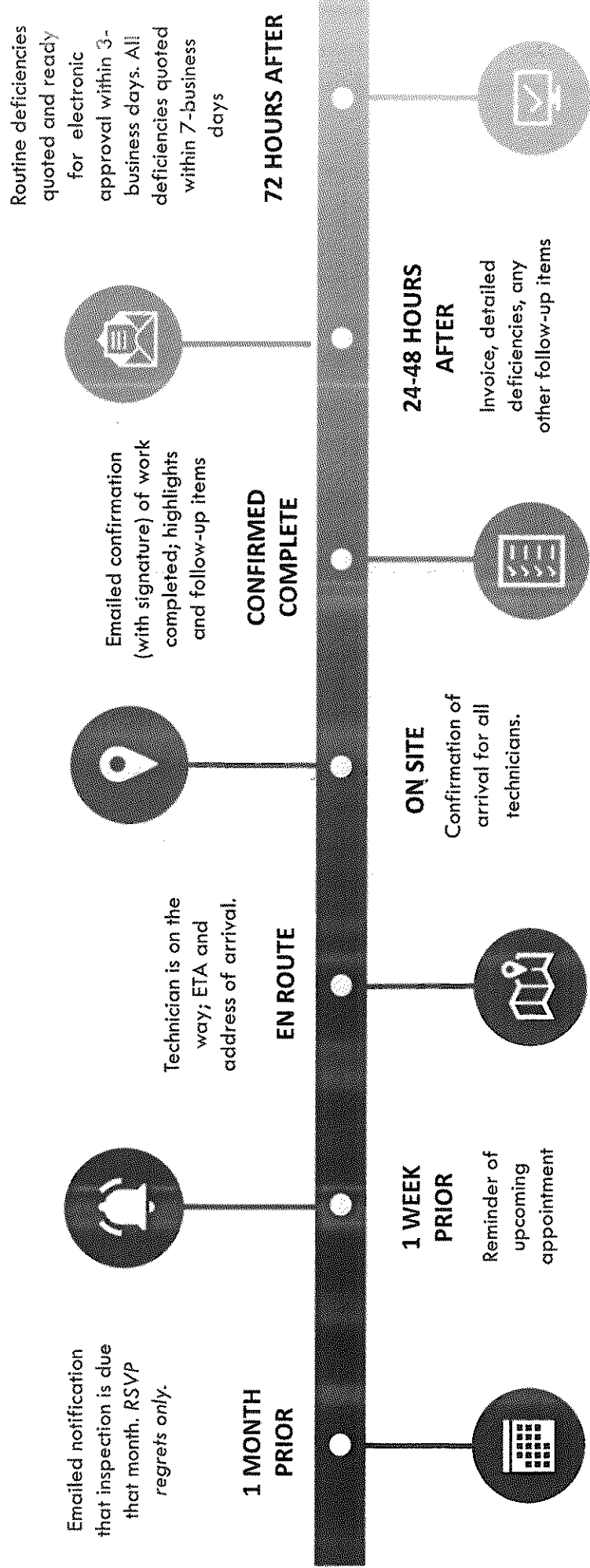
Encore will provide information regarding your systems in a fast, accurate and comprehensive manner. In addition to the traditional means of communication of the information and status of your fire protection systems, we will supply URI with access to our state of the art portal, which provides 24/7 access to test reports, including photos and audio notes, as well as documentation related to service and repair activity performed at your facilities.

Information readily available on the Encore portal includes both current and historical status of deficiencies, repairs, emergency service calls, test reports, quotes, and invoices. All organized by building and system for easy tracking and access. One hundred percent of your Fire Safety systems assets at each building will be catalogued, stored and available 24/7 in the Encore portal.

In the event that deficiencies are found during the course of a test or inspection, Encore shall summarize those deficiencies electronically in the Encore portal, where they will be categorized by level of severity and propose a course of action including intermediate and permanent action as required.

A key feature of the Encore portal is the ability to review and approve deficiency and repair quotations with a single push of a button.

INSPECTION DELIVERY TIMELINE KNOWING WHAT TO EXPECT AND WHEN. THAT IS THE ENCORE EXPERIENCE



ACCOUNT MANAGEMENT

Encore will assign a dedicated Account Manager University of Rhode Island. Your Account Manager will be responsible for marshalling the resources of Encore using all necessary means to ensure our commitment to best-in-class service and a unique customer experience is provided at each interaction

WHAT DOES AN ACCOUNT MANAGER DO?

Perhaps the most important task of an Account Manager is to gather information, catalogue it and distribute it to the team.

Ownership is a term often used to describe an Account Manager's responsibilities. Ownership of a process, ownership of schedules, ownership of compliance, et al

An Account Manager is able to bring privilege of loan to their respective discipline, implementing and executing processes on behalf of our clients

While the move to an Account Manager is an investment, in most cases there are short and long term financial benefits that can be realized through increased efficiency, consistent evaluation of processes and leveraging of strength in product areas and availability

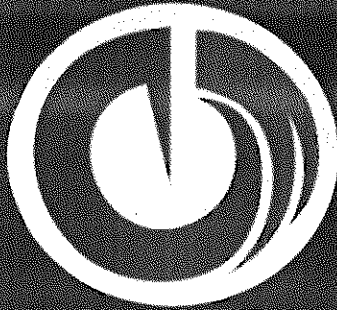
WHAT CAN I EXPECT

Your Account Manager will establish a monthly meeting to review all relevant items such as upcoming services, challenges encountered prior month, invoicing items, test and inspection reporting, deficiencies etc.

The Account Manager assumes the role of coordinator, gatekeeper and quality control manager for all Fire Alarm, Fire Protection and Fire Suppression activities

Utilization of an Account Manager allows our clients to have an increased focus on their core business responsibilities and objectives while maintaining the highest level of confidence in the safety of their people and property

Your Account Manager will become your advocate in chief. Focused on safety as their number one priority and effectiveness as their secondary goal. Your Account Manager is also focused on finding the most cost effective and least disruptive solutions for our clients



OUR TRUSTED PARTNERS

Beacon Communities:

Frank Alvarez

Senior VP of Operations
(617) 574-1100, Ext 113

Brown University:

Victor Rebelo

Manager of Contract Services
(401) 863-7620

Verizon c/o Cushman & Wakefield Inc:

Mike Doyle

Senior Facilities Manager
(508) 340-2599



The extra mile starts here