## **Website Planning & Development**

Moderator: Alaina Capasso RI Small Business Development Center

Presentation by: RISBDC Marketing



We exist to train, educate, and support entrepreneurs of both new (pre-venture) and established small businesses. Positioned within the nationwide network of SBDCs, we offer resources, key connections at the state and national level, workshops, and online and in-person support that equips us to help Ocean State entrepreneurs reach the next level of growth.





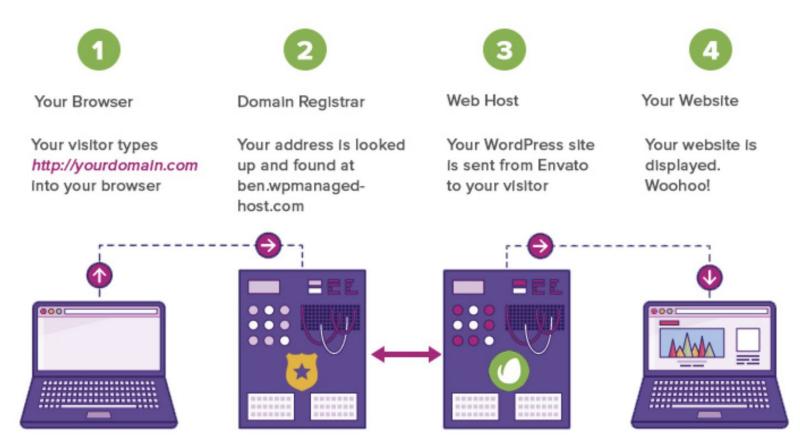


## Website Planning & Development

You have a domain and want to move forward on building a great website. Great! Now what?

In this webinar, learn how to pull together a budget for your website project and identify what resources may be required to pull it off. From hiring a website developer, freelance designers and content creators, get a broad overview of the types of roles to consider for your new website.

#### Webhike.net



## **Website Building Checklist**

Before You Build:	P. 3-1
Find your purpose	☐ Test it out
Decide how to build	Choose a price plan
Pick your platform	Pick a website address
Build Your Site:	P. 16-3
Choose a template	☐ Don't forget images
Choose your color scheme	<ul> <li>Set up a professional email address</li> </ul>
Design a logo	Want to sell online? Add a store to your site
Edit your page layout	<ul> <li>Make it mobile friendly</li> </ul>
Add pages	Link to social media
Write your content	Preview your website
Say hello to SEO	Publish your website
After Publishing:	P. 36-4
Set up Google Analytics	Add Hotjar to check your site's UX
Run a site speed check	Keep going!
Analyze Google Analytics results	

## Put Together Your Website Wishlist



Software v

Pricing

Resources v

Get HubSpot free

MARKETING | 12 MIN READ

80 Things to Check Before, During, and After Launching a Website

Written by Shanna Kurpe @shannakurpe

Your redesign gets easier with HubSpot's CMS

Learn More



https://blog.hubspot.com/marketing/website-launch-checklist

## Find A Dream Website For Inspiration

#### FEAST & FETTLE



TRY NO

HOW IT WORKS

SAMPLE MENU

**PLANS** 

BLOG

CONTACT



# Home-cooked meals, without the cooking.

Dinner is the time to unwind, relax and enjoy a wholesome meal. Fresh, local, gourmet meals. Delivered directly to your door.

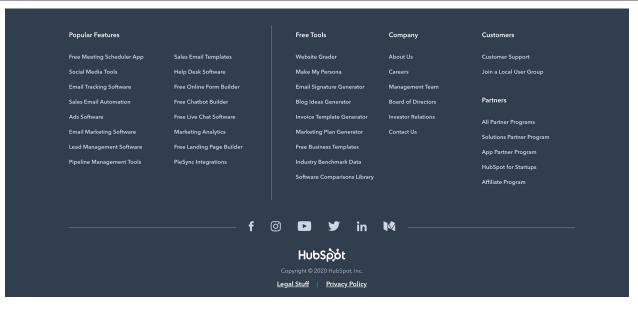
TRY IT NOW



Get \$25 off your first week.
Discount Code: WELCOME25

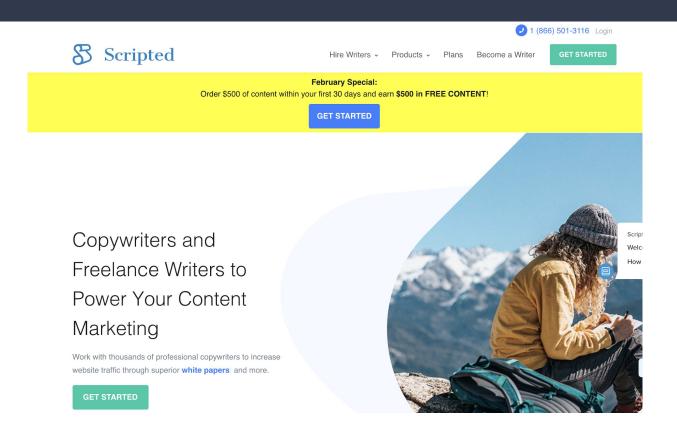


## Create A Sitemap

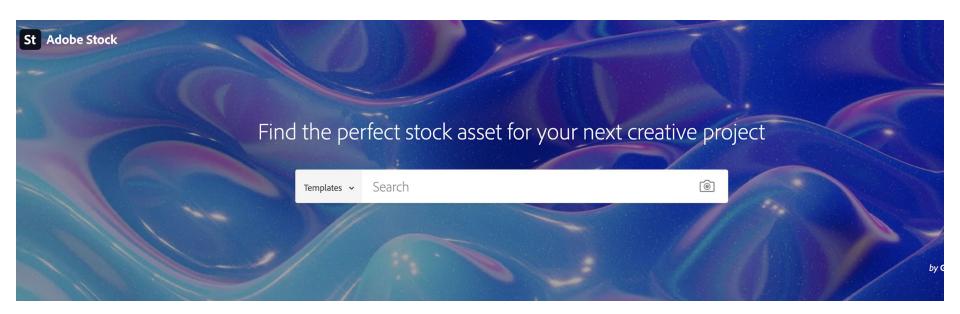




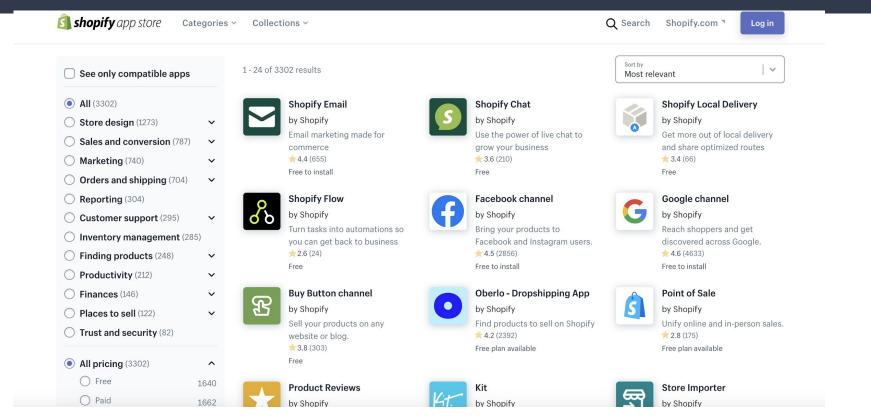
## Write Keyword & Consumer Friendly Content



## Gather Photos & Videos & Graphics



## Bells & Whistles



## Other Integrations

flockler

<u>Product</u>

Pricing

Case studies

About us

Blog

Developers

EN ~

Login

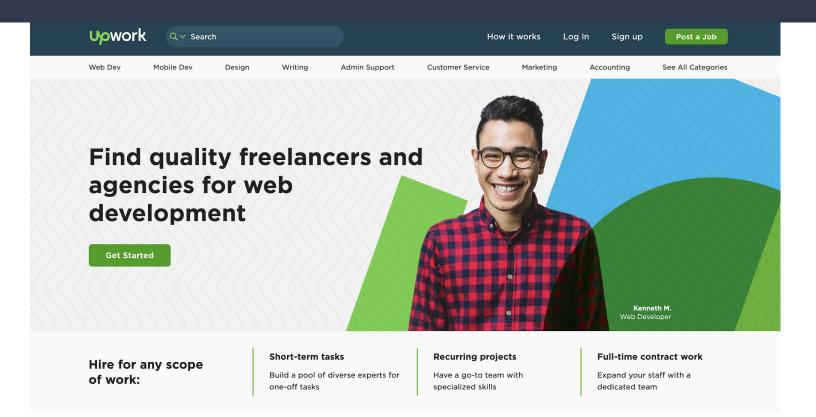
Free Trial

# Embed social media feeds on any digital service

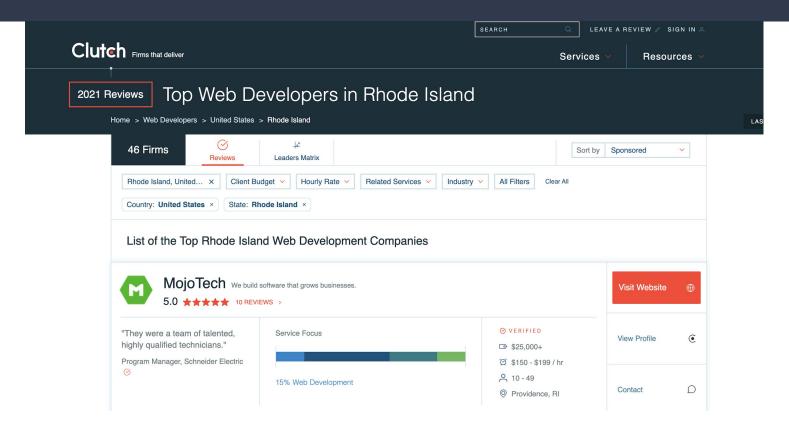
Gather and display Instagram images, Tweets, Facebook posts, and more on any digital service to increase time spent on site and drive conversions.



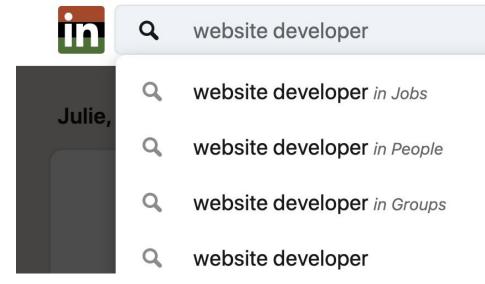
## Website Developer



## Website Developer



## Website Developer







## Budget Range

"We are budgeting \$30,000 – \$60,000 for this website, with a potential additional \$5,000 – \$10,000 for a social media component, and a potential additional \$5,000 – \$10,000 for a digital marketing component. When constructing the budget, please list the website, social media and digital marketing as separate components."

"The results of Phase One will inform a budget of the full development and launch of the website, and therefore, we expect that the selected agency partner will work with us to identify costs for Phase Two. The budget for Phase One is between \$25,000 and \$50,000, depending on the services offered."

#### Source:

https://www.sayenkodesign.com/how-to-write-an-rfp-website-design-template-sample/

### Timeline

#### **RFP Release Date**

The date you've sent out the RFP. This lets vendors see how recent the request is.

#### **Response Deadline**

When are you expecting proposals back by.

#### **Vendor Selection**

When should vendors expect to be notified of your decision? What are the next steps in the selection process?

#### **Project Kickoff**

What date should the vendor have their team ready to begin work on the project?

#### **Desired Launch Goal Date**

## Identify Current Challenges

"While we feel the current site captures our tagline message and tone, it is not a tone that we feel will transfer well to our new target audiences and industries."

"Improved navigation – Vendor should simplify what's up on our website and create a very attractive, easy-to-navigate website that should allow people to fulfill their goals without getting lost"

"More targeted use of SEO – Vendor should also include keywords and tags on pages so that our search functionality should be exceptional, and should allow our site visitors to complete their goals"

"Calls To Actions are not converting enough leads"





## How to Write an RFP for Website Design in 2020 (w Template Sample)

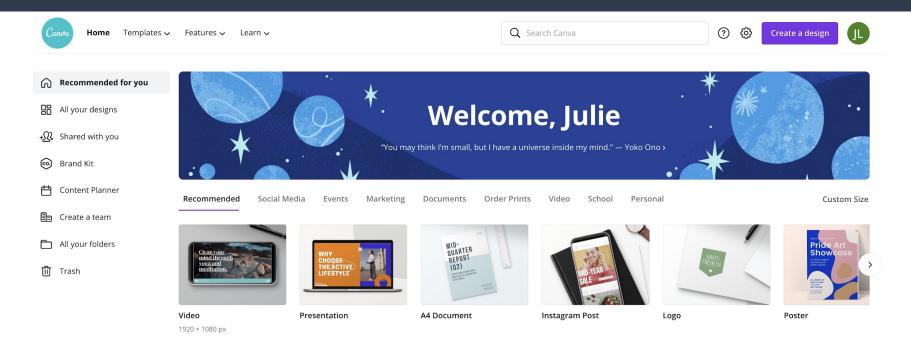


by Mike Sayenko

#### **Table of Contents**

- > What is a Request for Proposal?
- > Why Should You Create a Web Design RFP?
- > When Should You Create an RFP?
- > Formatting and RFP Structure
- > Writing Process
- > Where to Send Your RFP
- > Website RFP Template

## Graphic Designer

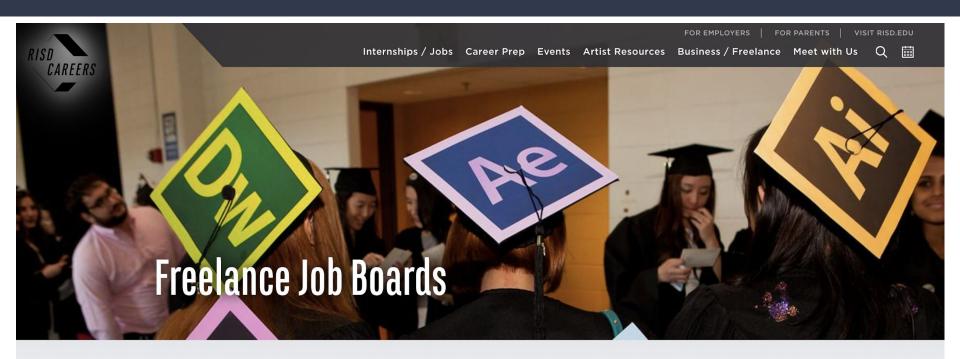


See all

tps://www.canva.com/design?create&type=TADUvCyAV\_U&category=tADs1de8MIY&schema=web-2

Your designs

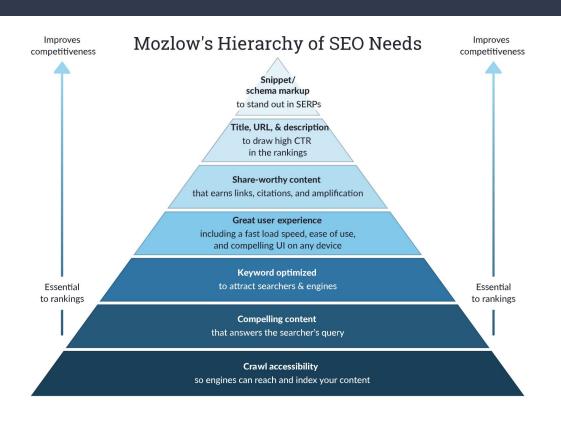
## Graphic Designer



## Technology IT



## SEO & Marketing



## Check Analytics & Keep Active & Promote

Google Analytics

Track Keywords

**Promote Your Website** 

Integrate Social Media

Get Links On Other Websites

Build More Pages Based On Search

Keep Homepage Current

# Questions?

Type your question to the chat box

Contact Us:

401-874-7232

https://bit.ly/regRISBDC

susandavis@uri.edu

